

ABN 26 133 623 962 Level 2, 137 Harrington Street Hobart 7000 Tasmania Australia

23 August 2019

The Manager Company Announcements Australian Securities Exchange 20 Bridge Street Sydney NSW 2000

MyState Limited – Preliminary Final Report (Appendix 4E) for the year ended 30 June 2019

The Directors of MyState Limited (the "Company") are pleased to announce the audited results of the Company for the year ended 30 June 2019 as follows:

RESULTS FOR ANNOUNCEMENT TO THE MARKET

Extracted from the Financial Statements for the year ended	\$'000 30 June 2018	\$'000 30 June 2019	% Change
Income from operations (i)	120,915	120,414	(0.4)
Profit after tax attributable to members	31,461	30,987	(1.5)
Net profit after tax attributable to members	31,461	30,987	(1.5)

Dividends for the current year are:	Amount per security	Franked amount per security
Interim Dividend 2019 fully franked at 30% Paid 29 March 2019	14.25 cents	14.25 cents
Final Dividend 2019 fully franked at 30%		
Payable 1 October 2019	14.5 cents	14.5 cents
Record Date for determining entitlements for final dividend – 30 August 2019		
Dividends for the previous year are:	Amount per security	Franked amount per security
Final dividend – 2018 fully franked at 30%	14.5 cents	14.5 cents
Paid 25 September 2018		
Dividend Reinvestment Plan	Last Date for Receip	t of DRP Election
The MyState Limited Dividend Reinvestment Plan is operational for this Final Dividend 2019	n 2 September 2019	
Net Tangible Assets per share	2018	2019
(ii)	260 cents	264 cents

- (i) Comparatives restated to reflect change in accounting policies disclosed in note 9.4 (iv) and 9.4 (iii) (b) and to reflected the excluded discontinued operations disclosed in note 6.1.
- (ii) Comparatives restated to reflect change in accounting policies disclosed in note 9.4 (iv).

Details of entities over which control has been gained or lost during the period

During the financial period the holding company MyState Limited gained control of the following entity:

• Nil

Subsequent events

The remainder of the information requiring disclosure to comply with Listing Rule 4.3A is contained in the attached copy of the Financial Statements and comments on performance of the Company included in the Media and ASX Release dated 23 August 2019.

Further information regarding MyState Limited and its business activities can be obtained by visiting the company's website at www.mystatelimited.com.au.

Yours faithfully,

Scott Lukianenko Company Secretary



ABN 26 133 623 962

Directors' Report & Financial Statements

For the year ended 30 June 2019

Directors' Report

Your Directors present their report on MyState Limited for the year ended 30 June 2019.

Directors

- **Miles Hampton** BEc (Hons), FCPA, FAICD Chairman and independent non-executive Director.
- Melos Sulicich BBus, GAICD, SA FIN Managing Director – Executive Director.
- **Peter Armstrong** BEc (Hons), Dip ED, Dip FP, CPA, FAICD (retired 22 February 2019) Independent non-executive Director.
- **Robert Gordon** BSc, MIFA, MAICD, FAMI Independent non-executive Director.
- **Sibylle Krieger** LLB (Hons), LLM, FAICD, MBA Independent non-executive Director.
- Warren Lee BCom, CA Independent non-executive Director.
- **Stephen Lonie** BCom, MBA, FCA, FFin, FAICD, FIMCA Independent non-executive Director.
- Andrea Waters BCom, FCA, GAICD Independent non-executive Director.

Company Secretary

• Scott Lukianenko Ad Dip BMgmt, Grad Cert BA, GIA (Cert).

Principal Activities

Banking Services	Trustee Services	Funds Management		
 Personal, residential and 	Estate planning	Managed fund		
business banking	Estate and trust	investments		
 Transactional, internet & 	administration			
mobile banking	Power of attorney			
 Savings and investments 	Corporate trustee			
Insurance and other				
alliances				

MyState Limited provides banking, trustee and managed fund products and services through its wholly-owned subsidiaries MyState Bank Limited and Tasmanian Perpetual Trustees Limited.

With the exception of the sale of retail Financial Planning on 28 June 2019, there have been no significant changes in the nature of the principal activities of the Group during the year.

Operating and Financial Review

The Group recorded a statutory profit after income tax for the year ended 30 June 2019 of \$30.987m (30 June 2018: \$31.461m).

Dividends

The Directors have declared a fully franked (at 30%) final dividend of 14.5 cents per share. The dividend will be payable on 1 October 2019 to shareholders on the register at the record date of 30 August 2019.

Dividends paid in the full year ended 30 June 2019 were as follows:

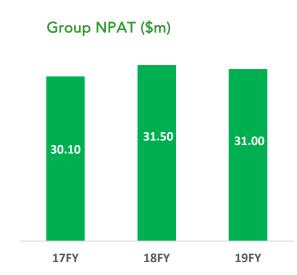
- In respect of the year ended 30 June 2018, a fully franked final dividend of 14.5 cents per share, amounting to \$13.097m, was paid on 25 September 2018.
- In respect of the half year ended 31 December 2018, a fully franked dividend of 14.25 cents per share, amounting to \$12.919m, was paid on 29 March 2019.

Review and Results of Operations

Financial Performance

The Group recorded a net profit after income tax for the full year ended 30 June 2019 of \$30.987m, a decrease of 1.5% on the prior corresponding period ended 30 June 2018 (pcp) of \$31.461m.

Earnings per share decreased by 2.31% to 34.17 cents per share on the pcp and return on equity decreased 35bps to 9.70%.



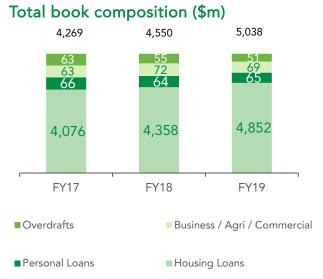
The full year result for the Group was significantly impacted by a decrease in the net interest margin (NIM), which declined 17bps on the prior year. The decline in NIM reflected competitive pressures and the impact in the first half of an increase in the Bank Bill Swap Rate (BBSW) benchmark. However as BBSW eased in the second half NIM improved. The shifting market conditions led to a strong finish to FY19 with 2H19 delivering a much improved result on 1H19.

MyState Bank achieved above system loan book growth, the book increasing \$487.835m during FY19, compared to \$282.731m in the prior year.

Operating costs increased \$2.220m or 2.9% on prior year (2.0% excluding depreciation and amortisation).

The Group's Wealth business, also reported a result in line with the prior year.

High credit quality maintained in a period of significant growth



The above system loan book growth has been delivered with a focus on low risk, owner-occupied lending with a loan-to-valuation ratio of less than 80%.

The banking loan portfolio grew 10.72%, reaching a \$5 billion total portfolio.

30 and 90 day arrears continue to be below peers and industry benchmarks (at 0.46% and 0.26% respectively).

Home loan book – LVR profile (\$b)

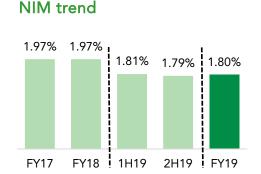
Exposure to investor and interest only lending remains very low and within regulatory guidelines.

During the period, MyState Bank continued to grow its customer base across the eastern seaboard of Australia, with the proportion of home loans outside of Tasmania increasing from 54.5% to 58.2% since 30 June 2018.



Margin pressure driven by increased cost of funding

Funding costs in 1H19 were significantly elevated on the prior year and were driven by BBSW benchmarked wholesale funding costs which increased substantially over norms of the last decade.



Despite an increase in funding costs, variable home loan rates for customers were maintained through the first half and repricing of mortgages was delayed until 29 January 2019, when variable rate mortgages were increased by 11 - 16 bps.

The repricing of mortgages helped to contribute to margin maintenance in 2H19. This outcome was further assisted by a steady reduction in wholesale funding costs late in the half, which benefited from an easing in BBSW. A rate cut was announced by the RBA in June 2019, and

most of this reduction has been passed on to borrowers. Deposit rates also partly reduced at the end of June 2019 reflecting a downward move in the market following the RBA cut.

Customer deposits remain important to ensuring a competitive and stable funding base and customer deposits increased \$394.890m or 12.09% on the prior period.

Non-interest income from banking activities

Non-interest income from banking activities continued to trend in line with market and industry trends. Increased uptake of digital products and preferences for lower cost self-serve functionality also impacted non-interest income, which declined by \$0.219m (1.41%) on pcp.

Wealth management

MyState's wealth management business continued to provide diversity in revenue for the Group, with NPAT of \$5.111m, increasing 11.96% on the pcp (inclusive of a \$1.209m gain on disposal of the financial planning business). Funds under management revenue increased 1.19% on the pcp in tandem with the highest Funds Under Management (FUM) recorded for the past decade at \$1.170b.

On 28 June 2019 the small retail Financial Planning business was sold.



Strong capital position



The Group has maintained its strong balance sheet and the Group's capital adequacy ratio at 30 June 2019 was 12.90%. Notwithstanding significant lending growth, this equates to a 57 bps difference on the pcp. The Group maintained 11.09% common equity tier 1 capital adequacy ratio and remains well positioned to meet APRA's "unquestionably strong" requirements by 1 January 2020.

Robust risk & regulatory framework and track record

The Group has continued to invest in strengthening its risk management capability and embedding an even stronger risk culture.

MyState's approach to risk management continues to mature and is overseen by the Board and its Group Risk Committee, supported by a well-defined risk appetite statement, contemporary processes and systems and an industry standard three lines of defence model, which supports the identification, assessment, evaluation and management of risk.

Conduct risk is an area of risk that has attracted much attention within the sector and MyState's long-standing commitment to delivering great customer outcomes continues to be affirmed by our Customer Advocate, a role independent from the bank's existing complaints resolution process and designed to ensure the most difficult customer complaints are managed appropriately and with direct access to the CEO if necessary.

In addition, our commitment to our Code of Conduct has been reaffirmed by strengthening our whistle blower program. MyState adopted the new Banking Code of Practice on 1 July 2019. Core to the Banking Code are the concepts of being diligent and prudent bankers, and understanding our duty of care for all our customers.

Community

MyState seeks to make a genuine difference to our customers and communities each and every day.

Since 2001, the MyState Foundation has awarded more than \$2.2 million in grants to help more than 90 not-for-profit organisations with a focus on empowering youth.

Outlook

MyState Bank expects to continue to be able to achieve above system growth whilst maintaining a high quality of loan book.

Margin management will continue to be important in the context of a low interest rate environment that is expected to be a feature of the industry for the foreseeable future.

The business is now realising the benefits from an extended period of significant investment in digital technology platforms. The focus in FY2020 will be to continue to build customer advocacy and grow the customer base nationally, as well as to pursue further operating efficiencies.

Tasmanian Perpetual Trustees is expected to continue to provide further revenue diversity as the Group reinvigorates its funds management platform, introduces new services for investors and improved returns for investors.

Superior customer outcomes, unlocking the benefits of investments made in digitisation of the business and a focus on disciplined execution of strategy are expected to deliver improved shareholder returns over the future period.

Lead auditor's independence declaration under section 307C of the Corporations Act 2001

The lead auditor's independence declaration is set out on page 9 and forms part of the Directors' Report for the year ended 30 June 2019.

Rounding of amounts

In accordance with applicable financial reporting regulations and current industry practices, amounts in this report have been rounded off to the nearest one thousand dollars, unless otherwise stated. Any discrepancies between totals and sums of components in charts contained in this report are due to rounding.

State of Affairs

During the financial year, there was no significant change in the state of affairs of the Company other than referred to in the review and results of operation.

Events Subsequent To Balance Date

In the opinion of the Directors, there has not arisen, in the period between the end of the financial year and the date of this report, any material item, transactions or event that is likely to significantly affect the operations of the consolidated entity.

Likely Developments and Expected Results

Directors do not foresee any material changes in the likely developments in the operations or the expected results of those operations in future financial years.

Directors consider that the disclosure of additional information in respect of likely developments in the operations or the expected results of those operations may unreasonably prejudice the Company. Accordingly, this information has not been disclosed in this report.

Environmental Regulation

The Company is not subject to significant environmental regulation.

Directors' Meetings

The number of meetings of Directors (including meetings of the Committees of Directors) held during the year and the number of meetings attended by each director are as indicated in the following table:

Director		ard tings	Group Comm		aı Remur	People nd neration mittee		p Risk nittee	Grou Nomina & Corp Govern Comm	orate ance	Dig Busi	oup lital ness nittee
	Α	В	Α	В	Α	В	Α	В	Α	В	Α	В
Peter Armstrong (Retired 22/2/19)	8	8	n/a	n/a	2	2	n/a	n/a	3	3	n/a	n/a
Robert Gordon	13	13	n/a	n/a	n/a	n/a	12	12	4	4	4	4
Miles Hampton	12	13	5	5	3	4	n/a	n/a	4	4	n/a	n/a
Sibylle Krieger	12	13	n/a	n/a	4	4	10	12	1	1	3	3
Warren Lee	12	13	5	5	n/a	n/a	11	12	n/a	n/a	3	4
Stephen Lonie	11	13	4	5	4	4	n/a	n/a	n/a	n/a	4	4
Melos Sulicich	13	13	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Andrea Waters	13	13	5	5	n/a	n/a	12	12	n/a	n/a	n/a	n/a

- A Number of meetings attended.
- B Number of meetings eligible to attend.

Indemnification and Insurance of Directors and Officers

The Company has paid, or agreed to pay, a premium in relation to a contract insuring the Directors and Officers listed in this report against those liabilities for which insurance is permitted under Section 199B of the *Corporations Act 2001*.

The Company has not otherwise, during or since the relevant period, indemnified or agreed to indemnify an Officer or Auditor of the Company or of any related body corporate against a liability incurred as such an Officer or Auditor.

Non-Audit Services

During the year, Wise Lord & Ferguson, the Company's auditor has performed certain other services in addition to their statutory duties. Further details are set out in note 9.2 to the financial statements.

The Board has considered the non-audit services provided during the year by the auditor and, in accordance with written advice provided by the Group Audit Committee, is satisfied that the provision of those non-audit services during the year by the auditor is compatible with, and did not compromise, the auditor independence requirements of the Corporations Act 2001, for the following reasons:

- All non-audit services were subject to the corporate governance procedures adopted by the Company
 and have been reviewed by the Group Audit Committee, to ensure that they do not impact the integrity
 and objectivity of the auditor; and
- The non-audit services provided do not undermine the general principles relating to the auditor independence as they related to technical disclosure issues.

Signed in accordance with a resolution of directors.

Miles Hampton

Chairman

23 August 2019, Hobart.

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Melos Sulicich

Managing Director and Chief Executive Officer

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Auditor's Independence Declaration to the Directors of MyState Limited

In relation to our audit of the financial report of MyState Limited for the financial year ended 30 June 2019, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the *Corporations Act 2001* or any applicable code of professional conduct.

JOANNE DOYLE

Partner

Wise Lord & Ferguson

Date: 23 August 2019

MyState Limited Remuneration Report

For the year ended 30 June 2019

This Remuneration Report forms part of the Directors' Report and outlines the Director and Executive remuneration arrangements of MyState Limited (the Company or MYS) for the year ended 30 June 2019, in accordance with the requirements of the Corporations Act 2001 and its regulations.

For the purposes of this report, Key Management Personnel (KMP) are defined as those persons having authority and responsibility for planning, directing and controlling the major activities of the Company, directly or indirectly, including any Director (whether Executive or otherwise) of the Company.

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1.Key Management Personnel

The Key Management Personnel (KMP) of the Company in office during the year and up to the date of this report was as follows:

Name Title	Movements in the 2019 Financial year
Non Executive Directors	
Miles Hampton Chairman	
Peter Armstrong	Ceased 22 February 2019
Robert Gordon	
Sibylle Krieger	
Warren Lee	
Stephen Lonie	
Andrea Waters	
Executive Director	
Melos Sulicich Managing Director and Chief Executive Officer	
Executives	
Huw Bough General Manager Mortgage Broker, Business and Agri Banking	Ceased 1 February 2019
Katherine Dean General Manager Retail Banking Sales and Service	Ceased 7 December 2018
David Harradine Chief Financial Officer	
Mandakini Khanna Chief Risk Officer	
Paul Moss General Manager Technology, Operations and Product	
Heather McGovern General Manager Digital and Marketing	Appointed 18 March 2019
Anthony MacRae General Manager Banking	Appointed 12 February 2019
Craig Mowll General Manager Wealth Management	Appointed 16 July 2018
Janelle Whittle General Manager People and Culture	

2. Remuneration Strategy

2.1 Remuneration Philosophy

The objective of MyState Limited's remuneration policy is to promote personal and collective behaviours that deliver good customer outcomes, sustained financial performance, appropriate risk management and the good reputation of the Group.

The MYS Remuneration Policy is designed to achieve this objective by having:

- Appropriately balanced measures of employee performance that inform variable performance based pay for Executives, including short and long term incentive plans;
- Recognition and reward for strong performance linked to favourable customer outcomes and sustainable shareholder returns;
- A considered balance between the capacity to pay and the need to attract and retain capable staff at all levels;
- Ensuring that the structure of the remuneration of risk and financial control personnel, including performance based components, does not compromise the independence of these personnel in carrying out their functions; and
- Short term and long term incentive performance criteria being structured within the overall risk management of the Group.

Further the Board has an overriding discretion to reduce or clawback variable pay to mitigate unintended consequences. In accordance with best practice corporate governance, the structure of Non-Executive Director remuneration is separate and distinct from Executive remuneration.

2.2 Consequences of Performance on Shareholder Wealth

In considering the Company's performance and benefits for Shareholder wealth, the Group People and Remuneration Committee has regard to the following metrics:

Indicator	2015	2016	2017	2018	2019
Underlying Profit after income tax (\$'000)	29,719	31,062	30,080	31,461	30,987
Underlying Earnings per share (cents)	34.04	35.52	34.04	34.97	34.17
Dividends paid (\$'000)	24,880	24,886	25,042	25,794	26,016
Share price (dollars)	4.83	4.13	4.85	5.01	4.49
Underlying Return on equity (%)	10.4	10.6	10.0	10.1	9.7
Underlying Cost to Income Ratio (%)	64.3	63.2	65.9	64.0	64.77

The performance measures for triggering both the Group's cash based Short Term Incentive Plan (STI) and Executive Long Term Incentive Plan (ELTIP) have been tailored to align "at-risk" remuneration performance hurdle thresholds to the delivery of financial and operational objectives and sustained shareholder value growth.

STI includes both financial and non-financial metrics.

ELTIP performance measures for all offers are weighted equally between relative total shareholder return (TSR) performance and absolute post tax return on equity (ROE). The relative TSR is a measure which incorporates both dividends paid and movements in share prices, whilst the post-tax underlying ROE are measures of corporate profitability.

2.3 Remuneration Governance

The Group People and Remuneration Committee assists the Directors in discharging the Board's responsibilities in relation to remuneration governance and to provide oversight to support the Company in achieving its human resource goals. The Committee reviews and makes recommendations to the Board on:

- Remuneration arrangements for Directors, the Managing Director and other senior Executives, having regard to
 comparative remuneration data in the financial services industry, independent advice and compliance with the
 requirements of APRA Prudential Standards and the Banking Executive Accountability Regime (BEAR);
- Human Resource policies and practices, ratification of industrial instruments and oversight of compliance with legal and regulatory requirements; and
- Oversight to ensure that the Group builds capability for strategic execution and to support the Group's business
 operations and culture, including succession planning and matters such as the Company's Employee Share
 Scheme and other incentive schemes for Executives and staff.

The Group People and Remuneration Committee aims to ensure that there is no conflict of interest regarding Executive Director involvement in Board decisions on remuneration packages and also in monitoring the involvement of Management generally in Committee discussions and deliberations regarding remuneration policy. No Executive is directly involved in deciding their own remuneration.

3. Non-Executive Director Remuneration

The Company's Non-Executive Directors (NEDs) receive only fees, including statutory superannuation, for their services and the reimbursement of reasonable expenses. They do not receive any retirement benefits other than statutory superannuation.

The Board reviews its fees to ensure the Company's NEDs are fairly remunerated for their services, recognising the level of skill and experience required to conduct the role and that the fee scale will enable the Company to attract and retain talented NEDs.

The advice of independent remuneration consultants is taken to ensure that the Directors' fees are in line with market.

The aggregate remuneration paid to all the NEDs, inclusive of statutory superannuation, may not exceed the \$950,000 amount fixed by Shareholders at the October 2012 Annual General Meeting of Shareholders. This "fee pool" is only available to NEDs.

Each NED currently receives \$88,400 per annum, inclusive of statutory superannuation, and the Chairman receives \$221,000 per annum, inclusive of statutory superannuation.

The Chairs of the Group's Audit Committee and Risk Committee receive an additional \$15,000 per annum, inclusive of statutory superannuation. The Chairs of the Group Technology Committee and the Group People and Remuneration Committee receive an additional \$12,500, per annum, inclusive of statutory superannuation.

Additionally, Members of Board Committees who are not Chairs are paid \$5,000 per annum per Committee, inclusive of statutory superannuation. The Chairman's fee is inclusive of Chairing the Group Nominations and Corporate Governance Committee, membership of the Group Audit Committee and membership of Group People and Remuneration Committee.

4. Managing Director and Executive Remuneration

The Company links the nature and quantum of the remuneration of the Executive Management Team (EMT), comprising the Managing Director and Executives directly reporting to the Managing Director, to its financial and operational performance. The remuneration packages for the EMT are based on a notional Total Target Reward which may comprise one or more of the following:

- Total fixed reward (inclusive of superannuation and salary sacrifice) (TFR);
- Cash based short term incentives (STI); and
- Equity based long term incentives (ELTIP).

4.1 Total Fixed Reward

The Total Fixed Reward (TFR) is paid by way of cash salary, superannuation and salary sacrificed other benefits and is reviewed annually by the Group People and Remuneration Committee. External remuneration consultants are appointed on a regular basis to provide advice to the Committee to ensure that Executive remuneration is competitive and appropriately structured.

The individual Executive remuneration arrangements reflect the complexity of the role, individual responsibilities, individual performance, experience and skills.

4.2 Short Term Incentive

The STI is an annual "at risk" incentive payment. It rewards EMT members for their contribution towards the achievement of the Group's goals. The maximum potential payment is calculated as a percentage of the TFR of each EMT member and is payable in cash and/or superannuation contributions.

Payment is conditional upon the achievement, during the financial year under review, of financial and non-financial performance objectives. The measures are chosen and weighted to best align the individual's reward to the Key Performance Indicators (KPI's) of the Group and its overall long term performance. There is no fixed minimum payment amount. The KPI's are measures relating to Group and personal performance accountabilities and include financial, strategic, operational, cultural, risk and compliance, customer and stakeholder measures.

Each year, the Group People and Remuneration Committee, in consultation with the Board, sets the KPI's for the Managing Director.

The Managing Director recommends KPI's for Executives to the Group People and Remuneration Committee who subsequently make a recommendation to the Board.

At the end of the financial year, the Managing Director assesses the performance of the Executives against their KPIs and makes a recommendation for each Executive to the Group People and Remuneration Committee as to the STI payment.

At the end of the financial year, the Group People and Remuneration Committee assesses the performance of the Managing Director against the KPIs for the financial year.

The Group People and Remuneration Committee recommends the STI payments to be made to the Managing Director and Executives for approval by the Board. Approval of a STI to the Managing Director or Executives is at the complete discretion of the Board. The Board discretion may result in a reduction or forfeiture of payment. The Board applies overall gateways to STI payments that are a combination of financial and non-financial considerations including, risk and compliance, conduct and reputation and net profit before tax. The Board have applied these gates to modify the payment awarded to Executives. If the results on which any STI reward was based are subsequently found by the Board to have

been the subject of deliberate management misstatement, error, misrepresentation or act or omission, which the Group People and Remuneration Committee or the Board (acting reasonably) considers would have resulted in the KPIs not being satisfied or there is otherwise a reward decision incorrectly made, the Board may require repayment of the whole or part of the relevant STI, in addition to taking any other disciplinary actions.

Payment of a STI to the Managing Director or Executive, who are accountable persons, is subject to the Board being satisfied that the payment may be made under the BEAR.

Current STI Offers

Details of the STI payments for the 2018/2019 financial year and the 2017/2018 financial year are set out in the following tables.

Key Management Personnel	% Max. (of TFR)	Max Payable	% Awarded	% Forfeited	\$ Amount Paid	% Which is not yet assessed for payment
2018/2019 STI						
Melos Sulicich	50%	\$312,500	20.85%	79.15%	\$65,156	0%
Huw Bough ⁽¹⁾	30%	\$60,362	25.27%	74.73%	\$15,256	0%
Katherine Dean ⁽¹⁾	30%	\$42,082	0%	100%	\$0	0%
David Harradine	30%	\$114,000	18.37%	81.63%	\$20,950	0%
Mandakini Khanna	30%	\$108,000	27.68%	72.32%	\$29,890	0%
Heather McGovern ⁽¹⁾	30%	\$28,479	27.20%	72.80%	\$7,755	0%
Anthony MacRae ⁽¹⁾	30%	\$44,556	25.40%	74.60%	\$11,330	0%
Craig MowII ⁽¹⁾	30%	\$112,192	11.48%	88.52%	\$12,874	0%
Paul Moss	30%	\$102,000	24.23%	75.77%	\$24,710	0%
Janelle Whittle	30%	\$87,000	19.72%	80.28%	\$17,160	0%
2017/2018 STI						
Melos Sulicich	50%	\$287 500	55.00%	45.00%	\$158,125	0%
Huw Bough	30%	\$99,000	72.22%	27.78%	\$71,500	0%
Katherine Dean	30%	\$96,000	42.75%	57.25%	\$41,040	0%
David Harradine	30%	\$111,000	72.52%	27.48%	\$80,500	0%
Mandakini Khanna	30%	\$103,500	75.07%	24.93%	\$77,700	0%
Paul Moss	30%	\$99,000	72.73%	27.27%	\$72,000	0%
Andrew Polson ⁽¹⁾	30%	\$85,483	0.00%	100.00%	\$0	0%
Chris Thornton ⁽¹⁾	30%	\$46,258	0.00%	100.00%	\$0	0%
Janelle Whittle ⁽¹⁾	30%	\$38,137	43.33%	56.67%	\$16,525	0%

¹⁾ Pro-rata Max Payable based on commencement and cessation dates as applicable.

4.3 Executive Long Term Incentive Plan

The ELTIP provides a long term "at risk" incentive, assessed over a three year performance period. It was established by the Board to encourage the EMT, comprising the Managing Director and participating Executives, by allowing them to be rewarded with shares for helping to create long term value for the Company's shareholders. Participating Executives are allocated fully paid ordinary shares in the Company without payment on their part if performance criteria specified by the Board are satisfied in a set performance period.

Each year, an offer may be made to individual members of the EMT as determined by the Board. The maximum value of the offer is determined as a percentage of the TFR of each member of the EMT. As a general guide, noting that the Board has absolute discretion to vary, the maximum percentages used are 50% for the Managing Director and 30% for participating Executives. The maximum value of the offer is converted into a number of fully paid ordinary shares based upon the Volume Weighted Average Price (VWAP) of shares calculated over the period of twenty (20) trading days commencing on the first business day of the financial year in which the offer is made. The number of shares is then nominally fixed.

In order for the shares to vest, certain performance criteria must be satisfied within the predetermined performance period. Both the performance criteria and the performance period are set by the Board, at its absolute discretion. The Board has, for the time being, set the three financial years, commencing with the year in which an offer is made under the plan, as the performance period, with relative TSR, absolute post tax underlying ROE for the "2016" and "2017" offers and post-tax underlying ROE for the "2018" offer as the performance criteria.

At the end of the performance period, or as soon as possible after, the Board will determine, at its complete discretion, the number of shares in respect of which the Managing Director and participating Executive may be entitled under the terms of the relevant offer and ELTIP rules.

For offers made on or after 1 July 2018, the Board has also set a period of five years from commencement of the performance period before making an allocation of shares to an Executive who meets or partially meets the performance criteria, creating a deferral period of a further two years between the conclusion of the performance period and the allocation of shares.

On accepting an ELTIP offer made by the Company, participating Executive are required to not hedge their economic exposure to any allocated non-vested entitlement. Failure to comply with this directive will constitute a breach of duty and may result in forfeiture of the offer and/or dismissal.

Any reward that may be payable to the Managing Director and participating Executive on satisfaction of the performance criteria under any ELTIP offer is subject to reassessment and possible forfeiture, during the further deferral period, if the results on which the ELTIP reward was based, are subsequently found to have been the subject of deliberate management misstatement. In addition, where a participating Executive is also an accountable person under the BEAR, the payment of shares to the Executive will be subject to the Board's positive assessment that their accountability obligations have been met. The payment and allocation of shares may be reduced or cancelled to the extent that the Board determines that the accountability obligations have not been met.

Vesting of shares to the Managing Director and eligible Executives is at the complete discretion of the Board. The ELTIP rules provide for an independent Trustee to act at the direction of the Company, and the Trustee may acquire and hold shares on behalf of Executives that have received an allocation of shares. The participating Executive cannot transfer or dispose of shares which have vested to them until the time specified in the ELTIP rules. A direction to the Trustee to allocate shares to each eligible Executive will be made in accordance with their entitlement under the relevant offer and ELTIP rules.

Any shares to be allocated to the Managing Director under this Plan require shareholder approval in accordance with ASX Listing Rules.

Commencement of employment during a financial year

Where an Executive commences employment with the Company post 1 July in a given year, the following conditions will apply in respect of ELTIP:

- Upon recommendation by the Managing Director, and, if deemed eligible by the Board, the Executive shall
 receive a pro rata offer for that year, unless that person commences employment between 1 April and 30
 June, in which case, they shall not be entitled to receive an offer for that financial year; and
- Calculations for ELTIP entitlements in terms of the 20 day VWAP, must be consistent with the offers for that year, irrespective of the date that an employee commences or to whom an offer to participate is made.

Cessation of employment

On separation from the Company, ELTIP shares will be released only if the separation is due to a Qualifying Reason or is at the initiation of the Company without cause.

A Qualifying Reason, as defined by the ELTIP Plan Rules, is death, total and permanent disability, retirement at normal retirement age, redundancy or other such reason as the Board, in its absolute discretion, may determine.

Where an ELTIP participant ceases employment with MYS during a performance period, the offer will be assessed by the Board at the end of the performance period along with all other participants subject to meeting the 12 month employment hurdle that applies to any ELTIP offer.

The allocation of shares to any ELTIP participant where the Executive is an accountable person, is subject to the BEAR. Shares will not be vested for ELTIP participants to the extent it would cause the Company to contravene its obligations under the BEAR.

Entitlement to dividend income on shares

During the period that allocated shares for a participating Executive are held by the Trustee, the participating Executive is entitled to receive the income arising from dividend payments on those shares and to have the Trustee exercise the voting rights on those shares in accordance with their instructions.

For the avoidance of doubt, for ELTIP offers made after 1 July 2018, the Company will not direct the Trustee to allocate the shares to the participating Executive's account during the specified 2 year deferral period. The 2 year deferral period commences after the end of the relevant performance period. During this period, such participants have no entitlement to any dividends or voting rights in respect of the shares.

Details of offers made under the ELTIP are set out in the following table.

Offer	"2016"	"2017"	"2018"
Performance period	1 July 2016 to 30 June 2019	1 July 2017 to 30 June 2020	1 July 2018 to 30 June 2021
The comparator group		Members of the S&P/ASX300	
Fair value of shares on offer date ⁽¹⁾	\$1.96	Managing Director \$2.57 Other Executives \$2.44	Managing Director \$2.52 Other Executives \$2.17
Offer date - Managing Director - Other executives ⁽³⁾	29 November 2016 5 September 2016	8 November 2017 11 September 2017	7 January 2019 7 January 2019
Value of offer (2) - Managing Director - Other eligible Executives	\$287,500 \$691,455	\$287,500 \$800,136	\$312,500 \$651,727

- 1) The fair value of offers that are assessed and awarded on market based conditions is determined on the grant date in accordance with AASB 2. The fair value is used by the Group to recognise an expense over the performance period for the TSR component of offers.
- 2) The value of the offer is the maximum value calculated as at the date of offer to the KMP(s) at that time. As such, it may include the value of offers made to individuals who are no longer KMP's of the Company.
- 3) Pro-rata offer made to Katherine Dean in respect of the "2016" Offer on 15 May 2017, in respect of the "2017" Offer to Janelle Whittle on 13 February 2018, in respect of the "2018" Offer to Anthony MacRae and Heather McGovern on the 25th of February 2019 and 29th of May 2019 respectively.

Calculation of the Reward

TSR Component

For the 2016, 2017, 2018 and 2019 Offers, the ELTIP TSR component will vest on the following basis:

MYS TSR relative to the ASX 300:	Percentage of the applicable reward that will vest:		
Below the mid-point percentage:	0%		
At the Median ASX300	50%		
Between the median and 75 th percentile	Straight line basis between 50% and 100%		
Above the 75th percentile	100%		

No reward will be payable if performance is negative irrespective of the benchmark group performance.

ROE Component

The performance period for the ROE component for the ELTIP reward will be based upon on the Company's post tax ROE and will be payable on the following basis:

For the 2016 and 2017 Offers:

For the	2018	ጲ	2019	Offer:
	2010	α	2013	Ollel.

MYS aggregate absolute post tax underlying ROE for the performance period:	Percentage of the applicable reward that will vest:	MYS aggregate post tax underlying ROE for the performance period:	Percentage of the applicable reward that will vest:
Below 31.80%	0%	Below 30.00%	0%
31.80%	25%	30.00%	50%
31.80% to 33.50%	Straight line from 25% to 100%	30.00% to 31.50%	Straight line basis from 50% to 100%
33.50% or above	100%	31.50% or above	100%

Actual and Potential ELTIP Share Allocations

The following tables detail, for current and former KMP, the status of offers made under the ELTIP. The "2015" offer performance period was completed on 30 June 2018. The "2016" offer performance period was completed on 30 June 2019.

Offer	Offer Name		Maximum Offer	Forfeited / Lapsed	Vested in the 2017/18 Financial Year	Not yet assessed for Vesting
				Number	of Shares	
"2015" Offer	"2015" Offer Melos Sulicich		29,193	29,193	•	-
		ROE	29,193	29,193	-	-
	Huw Bough	TSR	10,191	10,191	-	-
		ROE	10,191	10,191	•	-
	David Harradine	TSR	11,306	11,306	-	-
		ROE	11,305	11,305	-	-
	Mandakini Khanna (1)	TSR	6,116	6,116	-	-
		ROE	6,116	6,116	-	-
	Paul Moss	TSR	9,235	9,235	•	-
		ROE	9,235	9,235	-	-
	Andrew Polson (1)	TSR	3,733	3,733	-	-
		ROE	3,733	3,733	•	-
	Chris Thornton	TSR	10,191	10,191	•	-
		ROE	10,191	10,191	-	-
					Vested in the 2018/19	Not yet
Offer	Name	Component	Maximum Offer	Forfeited / Lapsed	Financial Year	assessed for Vesting
Offer	Name	Component			Financial Year	assessed
Offer "2016" Offer	Name Melos Sulicich	Component		Lapsed	Financial Year	assessed
			Offer	Lapsed Number o	Financial Year of Shares	assessed
		TSR	Offer 34,976	Lapsed Number of 16,719	Financial Year of Shares	assessed for Vesting
	Melos Sulicich	TSR ROE	34,976 34,975	Lapsed Number of 16,719 34,975	Financial Year of Shares 18,257	assessed for Vesting
	Melos Sulicich	TSR ROE TSR	34,976 34,975 12,044 12,044 4,192	Number of 16,719 34,975 12,044	Financial Year of Shares 18,257	assessed for Vesting
	Melos Sulicich Huw Bough	TSR ROE TSR ROE	34,976 34,975 12,044 12,044 4,192 4,191	Lapsed Number (16,719 34,975 12,044 12,044 4,192 4,191	Financial Year of Shares 18,257	assessed for Vesting
	Melos Sulicich Huw Bough	TSR ROE TSR ROE TSR	34,976 34,975 12,044 12,044 4,192	Lapsed Number (16,719 34,975 12,044 12,044 4,192	Financial Year of Shares 18,257	assessed for Vesting
	Melos Sulicich Huw Bough Katherine Dean (1)	TSR ROE TSR ROE TSR ROE TSR	34,976 34,975 12,044 12,044 4,192 4,191 13,504 13,503	Lapsed Number of 16,719 34,975 12,044 12,044 4,192 4,191 6,455 13,503	Financial Year of Shares 18,257 - - -	assessed for Vesting
	Melos Sulicich Huw Bough Katherine Dean (1)	TSR ROE TSR ROE TSR ROE TSR ROE	34,976 34,975 12,044 12,044 4,192 4,191 13,504	Lapsed Number of 16,719 34,975 12,044 12,044 4,192 4,191 6,455	Financial Year of Shares 18,257 - - -	assessed for Vesting
	Melos Sulicich Huw Bough Katherine Dean (1) David Harradine	TSR ROE TSR ROE TSR ROE TSR ROE TSR ROE	34,976 34,975 12,044 12,044 4,192 4,191 13,504 13,503 12,044 12,044	Lapsed Number of 16,719 34,975 12,044 12,044 4,192 4,191 6,455 13,503	Financial Year of Shares 18,257 - - - - 7,049	assessed for Vesting
	Melos Sulicich Huw Bough Katherine Dean (1) David Harradine	TSR ROE TSR ROE TSR ROE TSR ROE TSR ROE TSR ROE TSR	34,976 34,975 12,044 12,044 4,192 4,191 13,504 13,503 12,044 12,044	Lapsed Number of 16,719 34,975 12,044 12,044 4,192 4,191 6,455 13,503 5,757	Financial Year of Shares 18,257 - - - - 7,049	assessed for Vesting
	Melos Sulicich Huw Bough Katherine Dean (1) David Harradine Mandakini Khanna Paul Moss	TSR ROE TSR ROE TSR ROE TSR ROE TSR ROE TSR ROE ROE	34,976 34,975 12,044 12,044 4,192 4,191 13,504 13,503 12,044 12,044 12,044	Lapsed Number of 16,719 34,975 12,044 12,044 4,192 4,191 6,455 13,503 5,757 12,044 5,757	Financial Year of Shares 18,257	assessed for Vesting
	Melos Sulicich Huw Bough Katherine Dean (1) David Harradine Mandakini Khanna	TSR ROE TSR	34,976 34,975 12,044 12,044 4,192 4,191 13,504 13,503 12,044 12,044 12,044 12,044 12,044	Lapsed Number of 16,719 34,975 12,044 12,044 4,192 4,191 6,455 13,503 5,757 12,044 5,757 12,044 12,044	Financial Year of Shares 18,257	assessed for Vesting
	Melos Sulicich Huw Bough Katherine Dean (1) David Harradine Mandakini Khanna Paul Moss	TSR ROE TSR ROE TSR ROE TSR ROE TSR ROE TSR ROE TSR	34,976 34,975 12,044 12,044 4,192 4,191 13,504 13,503 12,044 12,044 12,044	Lapsed Number of 16,719 34,975 12,044 12,044 4,192 4,191 6,455 13,503 5,757 12,044 5,757	Financial Year of Shares 18,257 7,049 - 6,287 6,287	assessed for Vesting
	Melos Sulicich Huw Bough Katherine Dean (1) David Harradine Mandakini Khanna Paul Moss	TSR ROE TSR	34,976 34,975 12,044 12,044 4,192 4,191 13,504 13,503 12,044 12,044 12,044 12,044 12,044	Lapsed Number of 16,719 34,975 12,044 12,044 4,192 4,191 6,455 13,503 5,757 12,044 5,757 12,044 12,044	Financial Year of Shares 18,257 7,049 - 6,287 - 6,287	assessed for Vesting

¹⁾ Pro-rata Max Payable based on commencement dates as applicable

The "2017", "2018" and "2019" offers have not been assessed for vesting. The following table shows the maximum number of shares available under each of these offers:

News	0	"2017" Offer	"2018" Offer	"2019" Offer			
Name	Component	Number of Shares					
Melos Sulicich	TSR	29,307	32,188	34,036			
	ROE	29,307	32,187	34,035			
Huw Bough	TSR	10,092	-	-			
	ROE	10,092	-	-			
Katherine Dean (4)	TSR	9,786	-	-			
	ROE	9,786	-	-			
David Harradine	TSR	11,315	11,742	-			
	ROE	11,315	11,742	-			
Colleen Harris ⁽¹⁾	TSR	9,714	-	-			
	ROE	9,714	-	-			
Mandakini Khanna	TSR	10,551	11,124	12,743			
	ROE	10,551	11,124	12,743			
Heather McGovern(3)	TSR	-	2,934	10,783			
	ROE	-	2,933	10,782			
Anthony MacRae ⁽³⁾	TSR	-	4,590	12,743			
	ROE	-	4,589	12,743			
Paul Moss	TSR	10,092	10,506	11,926			
	ROE	10,092	10,506	11,926			
Craig Mowll ⁽³⁾	TSR	-	11,556	12,743			
	ROE	-	11,555	12,743			
Andrew Polson	TSR	10,092	-	-			
	ROE	10,092	-	-			
Chris Thornton	TSR	10,245	-	-			
	ROE	10,245	-	-			
Janelle Whittle(2)	TSR	3,888	8,961	9,476			
	ROE	3,887	8,961	9,475			

- 1) Offer made in 2017 but not accepted.
- 2) Pro-rata offer made for "2017".
- 3) Pro-rata offer made for "2018".
- 4) The "2018" Offer extended to Katherine Dean was forfeited due to less than 12 months of the performance period having been served.

4.4 Banking Executive Accountability Regime

MyState accountable persons are registered with APRA. Each accountable person has an agreed accountability statement that sets out the accountabilities relevant to their role in relation to BEAR. Each accountability statement is endorsed by the Board and approved by APRA. Any entitlement to variable remuneration may be subject to deferral, reduction or forfeiture under the BEAR even if performance criteria have been met.

The BEAR requires authorised deposit-taking institutions (including the Company) to defer payment of a prescribed minimum amount of variable remuneration for a minimum period of 4 years. The requirement for variable remuneration to be deferred does not apply if the amount that would be deferred is less than \$50,000.

The deferral period is subject to extension, as determined by the Board, or reduction, as determined by the Board and approved by APRA. At the end of the applicable deferral period, any entitlement to deferred variable remuneration will be assessed against each individual meeting their accountable person obligations. If an accountable person fails to comply with his or her accountability obligations, their deferred variable remuneration will be reduced by an amount that is proportionate to the failure or may be cancelled, as determined by the Board.

5. Statutory Tables

\$		Salary & Fees	Cash Bonus ⁽¹⁾	Other Short Term Benefits	Non-Monetary Benefits ⁽²⁾	Post Employment Superannuation	Termination Benefits	Share Based Payment ⁽³⁾	Total
Non-Executive Directors									
Miles Hampton	2019	201,214	-	-	-	19,115	-	-	220,329
	2018	193,532	-	-	-	18,386	-	-	211,918
Peter Armstrong	2019	51,740	-	-	5,000	18,099	-	-	74,839
	2018	75,151	-	-	-	27,068	-	-	102,219
Robert Gordon	2019	87,637	-	-	-	25,407	-	-	113,044
	2018	82,305	-	-	-	24,901	-	-	107,206
Colin Hollingsworth	2019	-	-	-	-	-	-	-	-
	2018	8,064	-	-	5,085	24,558	-	-	37,707
Sibylle Krieger	2019	96,590	-	-	-	9,176	-	-	105,766
	2018	91,074	-	-	-	8,652	-	-	99,726
Warren Lee	2019	94,147	-	-	-	8,944	-	-	103,091
	2018	63,051	-	-	-	5,990	-	-	69,041
Stephen Lonie	2019	100,977	-	-	-	9,593	-	-	110,570
	2018	97,905	-	-	-	9,301	-	-	107,206
Andrea Waters	2019	98,701	-	-	-	9,376	-	-	108,077
	2018	66,204	-	-	-	6,289	-	-	72,493
Total NED	2019	731,006	-	-	5,000	99,710	-	-	835,716
	2018	677,286	-	-	5,085	125,145	-	-	807,516
Executives									
Melos Sulicich	2019	599,616	65,156	-	-	25,000	-	64,527	754,299
	2018	550,385	158,125	-	2,892	24,631	-	55,088	791,121
Huw Bough	2019	219,078	15,256	25,000	-	17,808	-	(4,345)	272,797
	2018	305,303	71,500	-	-	24,697	-	19,270	420,770
Katherine Dean	2019	146,057	-	-	6,916	16,054	-	(4,705)	164,322
	2018	292,237	41,040		6,325	28,342	-	17,837	385,781

Statutory tables (continued)

s		Salary & Fees	Cash Bonus	Other Short Term Benefits	Non-Monetary Benefits ⁽²⁾	Post Employment Superannuation	Termination Benefits	Share Based Payment ⁽³⁾	Total
Executives									
David Harradine	2019	354,923	20,950	-	-	25,000	-	21,770	422,643
	2018	345,546	80,500	-	-	24,454	-	24,214	474,714
Colleen Harris	2019	-	-	-	-	-	-	-	-
	2018	117,099	-	-	-	10,341	-	-	127,440
Mandakini Khanna	2019	328,662	29,890	-	-	37,964	-	20,505	417,021
	2018	314,963	77,700	-	-	31,354	-	26,281	450,298
Jessica Kingston	2019	-	-	-	-	-	-	-	-
	2018	14,990	-	-	-	1,590	-	-	16,580
Anthony MacRae	2019	136,173	11,330	-	-	9,327	-	3,701	160,531
	2018	-	-	-	-	-	-	-	-
Heather McGovern	2019	84,615	7,755	-	-	8,038	-	2,273	102,681
	2018	-	-	-	-	-	-	-	-
Paul Moss	2019	310,432	24,710	-	-	29,491	-	19,452	384,085
	2018	301,370	72,000	-	-	28,630	-	19,755	421,755
Craig Mowll	2019	333,517	12,874	-	-	20,586	-	11,578	378,555
	2018	-	-	-	-	-	-	-	-
Andrew Polson	2019	-	-	-	-	-	-	-	-
	2018	272,957	-	-	-	23,032	-	2,871	298,860
Chris Thornton	2019	-	-	-	-	-	-	-	-
	2018	143,449	-	-	42,753	15,146	194,670	(6,145)	389,873
Janelle Whittle	2019	248,054	17,160	-	-	24,533	-	11,908	301,655
	2018	115,104	16,525	-	-	10,935	-	2,806	145,370
Total Executive	2019	2,761,127	205,081	25,000	6,916	213,801	-	146,664	3,358,589
	2018	2,773,403	517,390	-	51,970	223,152	194,670	161,977	3,922,562
Total KMP	2019	3,492,133	205,081	25,000	11,916	313,511	-	146,664	4,194,305
	2018	3,450,689	517,390		57,055	348,297	194,670	161,977	4,730,078

Statutory tables (continued)

- 1) The cash bonus shown is the actual amount awarded in respect of the 2018/19 financial year STI offers.
- 2) Non-Monetary Benefits consist of car parking expense, travel & accommodation and entertainment.
- 3) Share based payment amounts have been calculated in accordance with the relevant accounting policy and Accounting Standard. The fair value of the share grant is calculated at the date of grant and is allocated to each reporting period evenly over the period from grant date to vesting date. This fair value will generally be different to the value of shares at the time they vest. The value disclosed is the portion of the fair value of the share grant allocated to this reporting period. These amounts represent share grants which will only vest to the KMP when certain performance and service criteria are met. In some circumstances all, or a portion, of the shares may never vest to the KMP. As these figures are based on accrual accounting and not a reflection of actual cash paid or shares vested, negative figures can result in the event of accrual reversals being recorded. Amounts stated are in respect of the period that the individual held a role of a KMP.

6. Shareholdings of Key Management Personnel

Non-Executive Director Minimum Shareholding Requirement

A Minimum Shareholding Requirement (MSR) has been implemented for all Non-Executive Directors.

Non-Executive Directors, in the absence of approval from the Board to the contrary, are required to acquire and maintain, directly or indirectly, Shares in MyState Limited to the equivalent of one year's pre-tax base Director's fee. The MSR must be achieved within four years of their appointment or the date of implementation of this policy, whichever is the latter.

Executive Minimum Shareholding Requirement

In the absence of approval from the Board to the contrary, a Minimum Shareholding Requirement (MSR) will apply to Executives whom:

- 1. Receive a TFR greater or equal to \$250,000; and
- 2. Participate in ELTIP and STI programs.

The MSR will be 50% of Fixed Annual Remuneration (FAR) for the Managing Director and CEO and 25% of TFR for all other executives and must be achieved within 4 years of the date that the policy becomes applicable to the Executive.

Any Shares issued into deferral, from the 2018 ELTIP Offer onwards, will be recognised for the purposes of Executive MSR.

The Shares in MyState Limited (ASX code: MYS) may be held directly or indirectly, and may include Shares obtained prior to 1 January 2015 and/or Shares acquired through ELTIP or any other scheme, which includes Shares vested and allocated but still held in trust, but excludes any allocated Shares which have not yet vested.

Details regarding the holdings by KMP and their related parties of ordinary shares in the Company are set out in the following table. Related parties include close members of the family of the KMP. It also includes entities under joint or several control or significant influence of the KMP and their close family members. No equity transactions with KMP, other than those arising as payment for compensation, have been entered into with the Company.

Key Management Personnel	Balance at commence- ment of financial year	Granted as compensation	Net change other	Balance at end of financial year	Balance at end of financial year held by ELTIP trustee ⁽²⁾
Non-Executive Directors					
Miles Hampton	700,000	-	21,700	721,700	-
Robert Gordon	20,387	-	5,000	25,387	-
Sibylle Krieger	5,311	-	19,132	24,443	-
Warren Lee	-	-	11,972	11,972	-
Stephen Lonie	56,829	-	1,761	58,590	-
Andrea Waters	-	-	20,665	20,665	-
Sub Total	782,527	-	80,230	862,757	-
Executives					
Melos Sulicich	68,070	18,257	9,908	96,235	17,014
Heather McGovern	-	-	-	-	-
Anthony MacRae	-	-	-	-	-
David Harradine	3,685	7,049	-	10,734	1,685
Mandakini Khanna	-	6,287	-	6,287	-
Paul Moss	-	6,287	-	6,287	-
Janelle Whittle	1,404	-	-	1,404	-
Craig Mowll	-	-	-	-	-
Sub Total	73,159	37,880	9,908	120,947	18,699

These amounts are the shares awarded for the "2016 Offer". The awarding of these shares was approved on the 23 of August 2019 with the exception of those relating to Melos Sulicich whose shares are subject to shareholder approval. These shares have not yet been issued to the Trustee to hold on behalf of the Executives.

7. Loans to Key Management Personnel

There are no loans guaranteed or secured by the Company to KMP and their related parties in 2019.

Related parties include close members of the family of the KMP. It also includes entities under joint or several control or significant influence of the KMP and their close family members.

²⁾ The shares that are held in trust are also shown in the balance at the end of the financial year totals.

8. Executive Employment Agreements

The Managing Director and Executives are employed under individual open ended employment contracts that set out the terms of their employment.

	Commonand	Company		Short Term	EL TID	Termination Provisions in the	
Incumbent	Commenced in role	Contract term	TFR	Incentive (maximum)	ELTIP (maximum)	event of termination by the Company	
Melos Sulicich (1)	1 July 2014	Ongoing.	\$625,000	50% of TFR	50% of TFR	Notice: The contract may be terminated by the Company with 26 weeks notice or payment in lieu of notice. Entitlement: • Pro-rata STI payment applied as at the date of termination. • Payment of STI if the performance period is complete but not yet paid. • Pro-rata ELTIP allocation, made following the completion of the applicable performance periods.	
David Harradine (2)	16 March 2015	Ongoing	\$390,000	30% of TFR	30% of TFR upon invitation to	Notice: Each contract can be terminated by the Company upon provision of 3	
Mandakini Khanna (2)	1 December 2015	Ongoing	\$390,000		participate	months notice. Entitlement: Payment of the equivalent	
Anthony MacRae (2)	12 February 2019	Ongoing	\$390,000				of 6 mor (inclusiv of 3 mor
Heather McGovern (2)	18 March 2019	Ongoing	\$330,000			 Pro-rata STI payment applied as at the date of termination. Payment of STI if the 	
Paul Moss ((2)	13 May 2015	Ongoing	\$365,000			performance period is complete but not yet paid	
Craig Mowll (2)	16 July 2018	Ongoing	\$390,000			 Pro-rata ELTIP allocation, made following the completion of the 	
Janelle Whittle (2)	22 January 2018	Ongoing	\$290,000			applicable performance periods.	

¹⁾ Required to hold shares to the value of 50% of TFR.

²⁾ Required to hold shares to the value of 25% of TFR within 4 years from commencement.

Signed in accordance with a resolution of the Directors.

Miles Hampton

Chairman

Hobart, dated this 23 August 2019

Melos Sulicich

Managing Director and Chief Executive Officer



ABN 26 133 623 962

Consolidated Financial Statements

For the year ended 30 June 2019

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	Notes	30 June 2019 \$ '000	30 June 2018 \$ '000
		·	
Interest income	2.1	202,103	188,264
	2.1	(112,720)	•
Interest expense (i) Net interest income	2.1	89,383	(98,753) 89,511
Net interest intollie		65,363	89,511
Non-interest income from banking activities (ii)	2.1	15,733	15,514
Net banking operating income		105,116	105,025
Income from wealth management activities (iii)	2.2	15,298	15,884
Income from other activities	2.2	13,298	15,884
income nom other activities	2.5	-	O
Total operating income		120,414	120,915
Less: Expenses			
Personnel costs (iii)		35,657	36,147
Administration costs (i), (ii) & (iii)	2.4	15,131	15,053
Technology costs	2.4	13,614	12,071
Occupancy costs (iii)	2.4	6,060	6,190
Marketing costs		4,589	3,768
Governance costs		2,944	2,546
Total operating expenses		77,995	75,775
Profit before impairment and tax expense		42,419	45,140
	4.2	(204)	444
Impairment (recovery) / expense on loans and advances (iii)	4.3	(201)	441
Profit before tax from continuing operations		42,620	44,699
Income tax expense (iii)	7.1	12,842	13,441
meone tax expense (m)	7.1	12,042	13,441
Profit for the year from continuing operations		29,778	31,258
Discontinued operations			
Profit / (loss) after tax for the year from discontinued operations	6.1	1,209	203
Profit for the year	_	30,987	31,461
Front for the year		30,387	31,401
Profit attributable to the:			
Equity holders of MyState Limited		30,987	31,461
Basic earnings per share (cents per share)	2.5	34.17	34.97
Diluted earnings per share (cents per share) (i) Comparatives restated to reflect change in accounting policy disclose	2.5	34.17	34.97

⁽i) Comparatives restated to reflect change in accounting policy disclosed in note 9.4 (iv).

⁽ii) Comparatives restated to reflect change in accounting policy disclosed in note 9.4. (iii) (b).

⁽iii) Comparatives restated to exclude the discontinued operations disclosed in note 6.1.

MyState Limited Consolidated Statement of Comprehensive Income for the year ended 30 June 2019

Notes	30 June 2019 \$ '000	30 June 2018 \$ '000
Profit for the year	30,987	31,461
Other comprehensive income / (expense)		
Items that may be reclassified subsequently to profit or loss		
Cash flow hedges - Net gains / (losses) taken to equity Income tax effect	(400) 120	(14) 4
Total other comprehensive income / (expense) for the year	(280)	(10)
Total comprehensive income for the year	30,707	31,451
Total comprehensive income for the year is attributable to:		
Equity holders of MyState Limited	30,707	31,451

MyState Limited Consolidated Statement of Financial Position as at 30 June 2019

	Notes	30 June 2019 \$ '000	30 June 2018 \$ '000
Assets			
Cash and liquid assets	4.1	79,994	67,876
Due from other financial institutions		27,168	25,826
Other assets		7,405	6,950
Financial instruments	4.2	450,333	406,864
Loans and advances	4.3	5,053,091	4,565,256
Property, plant and equipment	5.1	5,779	6,360
Deferred tax assets	7.1	4,133	3,948
Intangible assets and goodwill (i)	5.2	84,979	85,225
Total assets		5,712,882	5,168,305
Liabilities			
Due to other financial institutions		38,180	33,334
Other liabilities		7,092	7,666
Deposits and other borrowings including subordinated notes (i)	4.5	5,331,516	4,796,378
Employee benefit provisions	5.3	5,384	5,341
Tax liabilities	7.1	3,211	4,924
Total liabilities		5,385,383	4,847,643
Net assets		327,499	320,662
Equity			
Share capital	5.4	148,707	145,380
Retained earnings	-	175,880	170,568
Reserves		2,912	4,714
Total equity		327,499	320,662

⁽i) Comparatives are restated to reflect change in accounting policy disclosed in note 9.4 (iv).

MyState Limited Consolidated Statement of Changes in Equity for the financial year ended 30 June 2019

	Note	Share capital \$ '000	Retained earnings \$ '000	General reserve for credit losses \$ '000	Employee equity benefits reserve \$ '000	Hedging reserve	Total \$ '000
At 1 July 2017		141,349	164,358	4,428	956	(187)	310,904
Profit for the year		-	31,461	-	-	-	31,461
Other comprehensive income / (expense)		-	-	-	-	(10)	(10)
Total comprehensive income for the year		-	31,461	-	-	(10)	31,451
Equity issued under employee share scheme	5.4	82	-	-	-	-	82
Equity issued under executive long term incentive plan	5.4	104	-	-	(104)	-	-
Equity issued under dividend reinvestment plan	5.4	3,845	-	-	-	-	3,845
Share based payment expense recognised		-	-	-	174	-	174
Transfer to / from retained earnings		-	543	-	(543)	-	-
Dividends paid	2.6	-	(25,794)	-	-	-	(25,794)
At 30 June 2018		145,380	170,568	4,428	483	(197)	320,662
At 1 July 2018		145,380	170,568	4,428	483	(197)	320,662
Impact of adoption of new accounting standards	9.4	-	(1,338)	-	-	-	(1,338)
Restated opening total equity							
Profit for the year		-	30,987	-	-	-	30,987
Other comprehensive income / (expense)		-	-	-	-	(280)	(280)
Total comprehensive income for the year		-	30,987	-	-	(280)	30,707
Equity issued under employee share scheme	5.4	81	-	-	-	-	81
Equity issued under executive long term incentive plan	5.4	-	-	-	-	-	-
Equity issued under dividend reinvestment plan	5.4	3,246	-	-	-	-	3,246
Share based payment expense recognised		-	-	-	157	-	157
Transfer to retained earnings		-	1,679	(1,679)	-		-
Dividends paid	2.6	-	(26,016)	-	-	-	(26,016)
At 30 June 2019		148,707	175,880	2,749	640	(477)	327,499

MyState Limited Consolidated Statement of Cash Flows for the financial year ended 30 June 2019

Notes	30 June 2019 \$ '000	30 June 2018 \$ '000
Cash flows from operating activities		
Interest received	214,453	198,704
Interest paid	(107,476)	(98,573)
Fees and commissions received (i)	32,026	35,335
Other non-interest income received	1,224	1,836
Payments to suppliers and employees	(76,409)	(75,697)
Income tax paid	(14,306)	(11,924)
Net cash flows from / (used in) operating activities 4.1	49,512	49,681
Cash flows from investing activities		
Purchase of intangible assets (ii)	(4,934)	(3,771)
Proceeds from sale of property, plant and equipment	39	7
Purchase of property, plant and equipment	(610)	(313)
Net (increase) / decrease in loans to customers	(501,783)	(293,196)
Net (increase) / decrease in amounts due from other financial institutions	(45,851)	22,507
Proceeds from sale of discontinued operations	3,398	-
Proceeds from sale of other investments	, -	648
Net cash flows from / (used in) investing activities	(549,741)	(274,118)
Cash flows from financing activities		_
Employee share issue	81	82
Dividends paid net of dividend reinvestment plan 2.6	(22,845)	(21,953)
Net increase / (decrease) in subordinated notes	118	(50)
Net increase / (decrease) in deposits and other borrowings	369,020	70,627
Net increase / (decrease) in due to other financial institutions (ii)	165,973	179,381
Net cash flows from / (used in) financing activities	512,347	228,087
Net increase / (decrease) in cash held	12,118	3,650
Cash at beginning of financial year	67,876	64,226
Closing cash carried forward 4.1	79,994	67,876

⁽i) Comparatives restated to reflect change in accounting policy disclosed in note 9.4 (iii)(b).

⁽ii) Comparatives restated to reflect change in accounting policy disclosed in note 9.4 (iv).

1.1 Reporting entity

MyState Limited (the Company) is incorporated and domiciled in Australia and is a company limited by shares that are publicly traded on the Australian Securities Exchange. The consolidated financial statements of MyState Limited and its subsidiaries (the Group) were authorised for issue by the Directors on 23 August 2019.

1.2 Basis of accounting

These consolidated financial statements are general purpose financial statements which have been prepared in accordance with the Corporations Act 2001, Accounting Standards and Interpretations, and other requirements of the law. Compliance with Australian Accounting Standards ensures that the financial statements and notes of the Company and the Group comply with International Financial Reporting Standards (IFRS).

The financial statements comprise the consolidated financial statements of the Group. For the purpose of preparing the consolidated financial statements, the Company is a for-profit entity.

Where necessary, comparatives figures have been re-classified and re-positioned for consistency with current period disclosures.

The consolidated financial statements have been prepared on the basis of historical cost, except for certain properties and financial instruments that are measured at revalued amounts or fair values at the end of each reporting period, as explained in the accounting policies.

Rounding of amounts

The Company is a company of the kind referred to in Australian Securities and Investments Commission (ASIC) Class Order 2016/191, and, in accordance with that Class Order, amounts in the financial report are rounded off to the nearest thousand dollars, unless otherwise indicated. All amounts are presented in Australian dollars.

1.3 Use of estimates and judgement

The preparation of the financial report in conformity with Australian Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise judgment in the process of applying the accounting policies. The notes to the financial statements set out areas involving a higher degree of judgment or complexity, or areas where assumptions are significant to the financial report such as:

- Loan origination cost amortisation, refer note 2.1;
- Impairment losses on loans and advances, refer note 4.3;
- Fair value of financial instruments, refer note 4.6;
- Impairment assessment of intangibles and goodwill, refer note 5.2; and
- Recoverability of deferred tax assets, refer note 7.1.

1.4 Provisions (other than for impairment of financial assets)

Provisions are recognised when the Group has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events and it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

	30 June 2019 \$ '000	30 June 2018 \$ '000
1 Net banking operating income		
Interest income		
Loans and advances	190,352	177,869
Investment securities	11,751	10,395
Total interest income	202,103	188,264
Interest expense		
At call deposits	5,814	14,281
Fixed term deposits (i)	106,906	84,472
Total interest expense	112,720	98,753
Non-interest income from banking activities		
Transaction fees (ii)	5,164	5,750
Loan fees	4,839	4,725
Banking commissions	4,035	3,665
Other banking operations income	1,695	1,374
Total non-interest income from banking activities	15,733	15,514

⁽i) Comparatives restated to reflect change in accounting policy disclosed in note 9.4 (iv).

Income accounting policy

Income is recognised to the extent that it is probable that the economic benefits will flow to the entity and the income can be reliably measured. The following specific recognition criteria must also be met before income is recognised.

Interest

Interest income is accrued using the effective interest rate method, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument. Loan origination fees are recognised as components of the calculation of the effective interest rate method in relation to originated loans. They, therefore, affect the interest recognised in relation to this portfolio of loans. The average life of loans in the relevant loan portfolios is reviewed annually to ensure the amortisation methodology for loan origination fees is appropriate.

⁽ii) Comparatives restated to reflect change in accounting policy disclosed in note 9.4 (iii) (b).

		30 June 2019 \$ '000	30 June 2018 \$ '000
2.2	Income from wealth management activities		
	Funds management income	10,242	10,122
	Other fees and commissions	5,056	5,762
	Total Income from wealth management activities	15,298	15,884

Funds management income and fiduciary activities

Tasmanian Perpetual Trustees Limited, a controlled entity of the Group, acts as Responsible Entity, Trustee and Funds Manager for ten managed investment schemes. The investment schemes place monies with external wholesale fund managers, direct mortgages and mortgaged backed securities, term deposits and other investments. The clients include individuals, superannuation funds and corporate investors.

The assets and liabilities of these funds are not included in the Consolidated Financial Statements. Income earned by the Group in respect of these activities are included in the Consolidated Income Statement of the Group as "Funds management income".

The following table shows the balance of the unconsolidated funds under management and funds under advice that gives rise to funds management and other fees and commissions income respectively:

	30 June 2019 \$ 'M	30 June 2018 \$ 'M
Funds under management	1,170	1,153
Funds under advice (i)	438	415

⁽i) Comparatives restated to exclude the discontinued operations disclosed in note 6.

Other fees and commissions

Tasmanian Perpetual Trustees Pty Limited provides private client tax accounting services and acts as trustee and executor of estates. "Other fees and commissions income" is the income earned from these activities.

Income accounting policy

The Group earns three main types of fees and commissions under contracts with customers. The first income type is single performance obligation contracts, such as transaction services, where the performance obligation is performed and consideration received in quick succession. Income from these contracts is recorded as the performance obligations are satisfied. The second income type is where contracts with the customer are for the performance of multiple obligations over time and the customer only benefits from delivery of all those obligations together over time, for example the provision of trustee services and services to funds under management. For these contracts, income is recognised over the service period. The third type of income is insurance intermediary income where the performance obligations are satisfied substantially at the time of referring the customer and economic benefits flow to the Group over time. The Group has estimated that nil income will be bought forward as a contract asset under these contracts due to the insufficient probability of the timing and amount of future income that will flow from these contracts. This income is therefore recorded when received.

While this policy has changed in the 2019 financial year, it has not resulted in a change to the timing or amount of income recognised. Refer also to note 9.4 (iii) (b).

		30 June 2019 \$ '000	30 June 2018 \$ '000
2.3	Income from other activities		
	Profit on sale of property, plant and equipment assets	-	6
2.4	Expenses		
	The following items are included within each item of specified expenses:		
	Occupancy costs include:		
	Operating lease payments	4,153	4,060
	Depreciation - buildings and leasehold improvements	767	1,014
	Technology costs include:		
	Amortisation - computer software	4,354	3,236
	Administration costs include: (i)		
	Loss on sale of property, plant and equipment assets	8	-
	Depreciation - furniture, equipment and computer hardware	375	427

⁽i) Comparatives restated to reflect change in accounting policy disclosed in note 9.4 (iv)

Expense accounting policy

Operating lease expense

Leases are classified at their inception as either operating or finance leases based on the economic substance of the agreement, to reflect the risks and benefits incidental to ownership. The minimum lease payments of operating leases, where the lessor effectively retains substantially all of the risks and benefits of ownership of the leased item, are recognised as an expense on a straight-line basis in the Consolidated Income Statement over the life of the lease.

Depreciation and amortisation expense

The Group adopts the straight line method of depreciating property, plant and equipment and amortising intangible assets over the estimated useful lives commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired expected term of the lease or the estimated useful life of the improvements. Estimated useful lives are:

Buildings	40	years.
Office furniture, fittings & equipment	4-7	years.
Building fit-out	4-15	years.
Computer hardware	3	years.
Software	3-10	years.

		30 June 2019	30 June 2018
		cents	cents
2.5	Earnings per share		
	Basic earnings per share from continuing operations	32.84	34.74
	Basic earnings per share from discontinued operations	1.33	0.23
	Total basic earnings per share	34.17	34.97
	Diluted earnings per share from continuing operations	32.84	34.74
	Diluted earnings per share from discontinued operations	1.33	0.23
	Total diluted earnings per share	34.17	34.97

Earnings per share accounting policy

Basic earnings per share is calculated by dividing the Group's profit attributable to ordinary equity holders by the weighted average number of ordinary shares outstanding during the financial year. Diluted earnings per share is calculated by dividing the Group's profit attributable to ordinary equity holders by the weighted average number of ordinary shares that would be issued on the exchange of all the dilutive potential ordinary shares into ordinary shares.

The following table details the weighted average number of shares used in the calculation of basic and diluted earnings per share:

	Number	Number
Weighted average number of ordinary shares used in calculating basic and		
diluted earnings per share	90,676,336	89,959,758

2.6 Dividends

	Date of payment	30 June 2019 \$ '000	30 June 2018 \$ '000
Dividends paid			
2017 Final dividend paid - 14.5 cents per share	13 Sep 2017	-	12,970
2018 Interim dividend paid - 14.25 cents per share	29 Mar 2018	-	12,824
2018 Final dividend paid - 14.5 cents per share	25 Sep 2018	13,097	-
2019 Interim dividend paid - 14.25 cents per share	29 Mar 2019	12,919	-
		26,016	25,794

The dividends paid during the year were fully franked at the 30 per cent corporate tax rate.

2.6 Dividends (continued)

	30 June 2019 \$ '000	30 June 2018 \$ '000
Franking credit balance		
The amount of franking credits available for the subsequent financial year are:		
Franking account balance as at the end of the period at 30%	65,666	63,933
Franking credits that will arise from the payment of income tax		2.54
payable at the end of the period	682	2,561

Dividends not recognised at the end of the financial year

On 23 August 2019, the Directors resolved to pay a final dividend for the 2019 financial year of 14.5 cents per share or \$13.201m total to be paid on the 1st of October 2019, fully franked at the 30 per cent corporate tax rate. This dividend has not been brought to account as the amount had not been determined at the reporting date. This dividend will reduce the balance of the franking account by \$5.657m.

2.7 Segment financial information

Operations of reportable segments

The Group has identified two operating divisions and a corporate division, which are its reportable segments. These divisions offer different products and services and are managed separately. The Group's management committee review internal management reports for each of these divisions at least monthly.

Banking division

The banking division's product offerings include lending; encompassing home loans, personal, overdraft, line of credit and commercial products, transactional savings accounts and fixed term deposits and insurance products. It delivers these products and services through its branch network, digital channels and third party channels. The banking division is conducted by the MyState Bank Group.

Wealth management division

The wealth management division is a provider of funds management and trustee services. It operates predominantly within Tasmania. It holds \$1.17 billion in funds under management on behalf of personal, business and wholesale investors as the responsible entity for 10 managed investment schemes. The division also provided financial planning however ceased to do so in June 2019, refer to note 6. The results relating to financial planning have been excluded from the segment note below for the current and prior financial year. The wealth management division is conducted by Tasmanian Perpetual Trustees Limited. Tasmanian Perpetual Trustees Limited is a trustee company licensed within the meaning of Chapter 5D of the *Corporations Act 2001* and is the only private trustee company with significant operations in Tasmania.

Corporate and consolidation division

The corporate cost centre is responsible for the governance of the Group. The corporate cost centre charges the operating divisions on a cost recovery basis for costs it has incurred. This division is also where eliminations are allocated between the banking division and the wealth management division.

MyState Limited Notes to the consolidated financial statements for the year ended 30 June 2019

2.7 Segment financial information (continued)

Segment financial information (continued)				
		Wealth	Corporate	
	Banking	Management	and Consolidation	Total
Year ended 30 June 2019	\$' 000	\$' 000	\$' 000	\$' 000
Interest income	201 762	244	96	202 102
	201,763	244	90	202,103
Interest expense	(112,720)	-	-	(112,720)
Other income Transaction fees	F 164			F 164
Loan fee income	5,164	-	-	5,164 4,839
Banking commissions	4,839 4,035	-	-	4,035
Other banking operations income	4,035 1,814	-	(119)	1,695
Funds management income	1,014	10,242	(119)	10,242
Other wealth management fees and commissions	-	5,056	-	5,056
Income from other activities	-	5,050	-	5,056
Total operating income	104,895	15,542	(23)	120,414
	104,633	15,542	(23)	120,414
Expenses Personnel costs	25,552	5,744	4,361	35,657
Administration costs	18,655	2,936	(6,460)	15,131
	13,398	442	• • •	13,614
Technology costs	•		(226)	
Occupancy costs	5,399	497	164	6,060
Marketing costs	4,338 705	209 132	42	4,589
Governance costs		132	2,107	2,944
Impairment expense / (recovery)	(201)	1 670	-	(201)
Income tax expense	11,135	1,679	(39)	12,842 29,778
Segment profit for the year	25,914	3,903	(39)	29,776
Segment balance sheet information		20.202	40.000	
Segment assets	5,634,791	29,283	48,808	5,712,882
Segment liabilities	5,382,178	4,342	(1,137)	5,385,383
	Banking \$' 000	Wealth Management \$' 000	Corporate and Consolidation \$' 000	Total \$' 000
Year ended 30 June 2018	•	•	· · · · · · · · · · · · · · · · · · ·	•
Interest income				
HILE EST HICOHIE	187,999	184	81	188,264
Interest income Interest expense (i)	187,999 (98,753)	184	81	-
Interest expense (i)	•	184	81	-
Interest expense (i)	•	184	81 -	-
Interest expense (i) Other income(i)	(98,753)	184 - -	81 - -	(98,753)
Interest expense (i) Other income(i) Transaction fees	(98,753) 5,750	184 - - -	81 - - - -	(98,753) 5,750
Interest expense (i) Other income(i) Transaction fees Loan fee income	(98,753) 5,750 4,725	184 - - - -	81 - - - - (241)	(98,753) 5,750 4,725
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions	(98,753) 5,750 4,725 3,665	184 - - - - 10,122	- - -	(98,753) 5,750 4,725 3,665
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income	(98,753) 5,750 4,725 3,665	- - - -	- - -	(98,753) 5,750 4,725 3,665 1,374
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income	(98,753) 5,750 4,725 3,665	- - - - 10,122	- - -	(98,753) 5,750 4,725 3,665 1,374 10,122
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income Other Wealth Management fees and commissions	(98,753) 5,750 4,725 3,665 1,615	- - - - 10,122	- - -	(98,753) 5,750 4,725 3,665 1,374 10,122 5,762
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income Other Wealth Management fees and commissions Income from other activities Total operating income	(98,753) 5,750 4,725 3,665 1,615 6	- - - - 10,122 5,762	- - - (241) - -	(98,753) 5,750 4,725 3,665 1,374 10,122 5,762 6
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income Other Wealth Management fees and commissions Income from other activities Total operating income	(98,753) 5,750 4,725 3,665 1,615 6	- - - - 10,122 5,762	- - - (241) - -	(98,753) 5,750 4,725 3,665 1,374 10,122 5,762 6
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income Other Wealth Management fees and commissions Income from other activities Total operating income Expenses (i)	(98,753) 5,750 4,725 3,665 1,615 - 6 105,007	- - - 10,122 5,762 - 16,068	- - - (241) - - - (160)	(98,753) 5,750 4,725 3,665 1,374 10,122 5,762 6 120,915
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income Other Wealth Management fees and commissions Income from other activities Total operating income Expenses (i) Personnel costs	(98,753) 5,750 4,725 3,665 1,615 - 6 105,007	- - - 10,122 5,762 - 16,068	(241) - (241) - - - (160)	(98,753) 5,750 4,725 3,665 1,374 10,122 5,762 6 120,915
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income Other Wealth Management fees and commissions Income from other activities Total operating income Expenses (i) Personnel costs Administration costs	(98,753) 5,750 4,725 3,665 1,615 - 6 105,007 25,475 19,532	- - - 10,122 5,762 - 16,068 5,427 3,029	- - (241) - - - (160) 5,245 (7,508)	(98,753) 5,750 4,725 3,665 1,374 10,122 5,762 6 120,915 36,147 15,053
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income Other Wealth Management fees and commissions Income from other activities Total operating income Expenses (i) Personnel costs Administration costs Technology costs	(98,753) 5,750 4,725 3,665 1,615 - 6 105,007 25,475 19,532 11,599	- - - 10,122 5,762 - 16,068 5,427 3,029 410	- (241) - - (160) 5,245 (7,508) 62	(98,753) 5,750 4,725 3,665 1,374 10,122 5,762 6 120,915 36,147 15,053 12,071
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income Other Wealth Management fees and commissions Income from other activities Total operating income Expenses (i) Personnel costs Administration costs Technology costs Occupancy costs	(98,753) 5,750 4,725 3,665 1,615 - 6 105,007 25,475 19,532 11,599 5,403	- - - 10,122 5,762 - 16,068 5,427 3,029 410 644	(241) - (241) - (160) 5,245 (7,508) 62 143	(98,753) 5,750 4,725 3,665 1,374 10,122 5,762 6 120,915 36,147 15,053 12,071 6,190
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income Other Wealth Management fees and commissions Income from other activities Total operating income Expenses (i) Personnel costs Administration costs Technology costs Occupancy costs Marketing costs	(98,753) 5,750 4,725 3,665 1,615 - 6 105,007 25,475 19,532 11,599 5,403 3,501	10,122 5,762 - 16,068 5,427 3,029 410 644 230	(241) - (241) - (160) 5,245 (7,508) 62 143 37	(98,753) 5,750 4,725 3,665 1,374 10,122 5,762 6 120,915 36,147 15,053 12,071 6,190 3,768
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income Other Wealth Management fees and commissions Income from other activities Total operating income Expenses (i) Personnel costs Administration costs Technology costs Occupancy costs Marketing costs Governance costs	(98,753) 5,750 4,725 3,665 1,615 - 6 105,007 25,475 19,532 11,599 5,403 3,501 655	10,122 5,762 - 16,068 5,427 3,029 410 644 230	(241) - (241) - (160) 5,245 (7,508) 62 143 37	(98,753) 5,750 4,725 3,665 1,374 10,122 5,762 6 120,915 36,147 15,053 12,071 6,190 3,768 2,546
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income Other Wealth Management fees and commissions Income from other activities Total operating income Expenses (i) Personnel costs Administration costs Technology costs Occupancy costs Occupancy costs Marketing costs Governance costs Impairment expense / (recovery)	(98,753) 5,750 4,725 3,665 1,615 - 6 105,007 25,475 19,532 11,599 5,403 3,501 655 441	10,122 5,762 - 16,068 5,427 3,029 410 644 230 68	(241) - (241) - - (160) 5,245 (7,508) 62 143 37 1,823	(98,753) 5,750 4,725 3,665 1,374 10,122 5,762 6 120,915 36,147 15,053 12,071 6,190 3,768 2,546 441
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income Other Wealth Management fees and commissions Income from other activities Total operating income Expenses (i) Personnel costs Administration costs Technology costs Occupancy costs Occupancy costs Marketing costs Governance costs Impairment expense / (recovery) Income tax expense	(98,753) 5,750 4,725 3,665 1,615 - 6 105,007 25,475 19,532 11,599 5,403 3,501 655 441 11,495	- - - 10,122 5,762 - 16,068 5,427 3,029 410 644 230 68 - 1,899	- (241) - (241) - - (160) 5,245 (7,508) 62 143 37 1,823 - 47	(98,753) 5,750 4,725 3,665 1,374 10,122 5,762 6 120,915 36,147 15,053 12,071 6,190 3,768 2,546 441 13,441
Interest expense (i) Other income(i) Transaction fees Loan fee income Banking commissions Other banking operations income Funds management income Other Wealth Management fees and commissions Income from other activities Total operating income Expenses (i) Personnel costs Administration costs Technology costs Occupancy costs Marketing costs Governance costs Impairment expense / (recovery) Income tax expense Segment profit for the year	(98,753) 5,750 4,725 3,665 1,615 - 6 105,007 25,475 19,532 11,599 5,403 3,501 655 441 11,495	- - - 10,122 5,762 - 16,068 5,427 3,029 410 644 230 68 - 1,899	- (241) - (241) - - (160) 5,245 (7,508) 62 143 37 1,823 - 47	(98,753) 5,750 4,725 3,665 1,374 10,122 5,762 6 120,915 36,147 15,053 12,071 6,190 3,768 2,546 441 13,441

⁽i) Comparatives restated to reflect change in accounting policy disclosed in note 9.4 (iii).

3.1 Capital management strategy

The Group's capital management strategy is to adhere to regulatory requirements and maximise shareholder value through optimising the level and use of capital resources, whilst also providing the flexibility to take advantage of opportunities as they may arise.

The Group's capital management objectives are to:

- Comply with internal and regulatory capital requirements;
- Ensure sufficient capital resource is available to support the Group's business, operational and investment activities:
- Maintain balance sheet resilience to safeguard the Group's ability to continue as a going concern; and
- Support MyState Bank Limited's credit rating.

The Group's capital management policy considers each of internal, regulatory and rating agency capital requirements. Under APS 110 Capital Adequacy, the ultimate responsibility for the prudent management of capital resides with the Board of Directors. The Board must ensure that an appropriate level and quality of capital is maintained, commensurate with the type, amount and concentration of risk exposures.

The Group's regulatory capital requirements are measured on a Level 1 and Level 2 basis.

Level 1 is comprised of MyState Bank Limited (the ADI).

Level 2 is comprised of the wider MyState Limited prudential group. This group includes MyState Limited (the non-operating holding company), MyState Bank Limited and Connect Asset Management (the Securitisation programme Manager).

All entities that are consolidated for accounting purposes are included within the Level 2 regulatory capital calculation except for certain securitisation vehicles and Tasmanian Perpetual Trustees Limited.

The Group has developed a detailed Internal Capital Adequacy Assessment Plan (ICAAP). This plan covers the capital requirements of the Group on a Level 1 and Level 2 basis (as previously described) as well as Tasmanian Perpetual Trustees. The Group's capital position is monitored on a frequent basis and is reported to the Board monthly. The ICAAP also includes a three year forecast of capital adequacy which is prepared and submitted to the Board at least annually.

The ICAAP aims to ensure that adequate planning activities take place so that the Group is effectively capitalised and also includes a three year forecast of capital adequacy which is prepared and submitted to the Board at least annually. The ICAAP encompasses known financial events, dividend policy, capital raisings, securitisation and stress testing.

3.1 Capital management strategy (continued)

The Board has currently set a minimum total capital adequacy ratio of 12.5% for the Group. Capital adequacy of the Group on a level 2 basis as at 30 June 2019 is detailed in the following table:

	30 June 2019 \$ '000	30 June 2018 \$ '000
Qualifying capital		,
Common equity tier 1 capital		
Paid-up ordinary share capital	148,708	145,400
Retained earnings (2)	189,669	182,262
Reserves excluding general reserve for credit losses	640	483
Total common equity tier 1 capital	339,017	328,145
Regulatory		
adjustments		
Deferred expenditure including deferred tax assets	24,804	25,950
Goodwill and intangibles	49,760	49,800
Other deductions	58,875	54,065
Total regulatory adjustments	133,439	129,815
Net common equity tier 1 capital	205,578	198,330
Tier 2 capital		
Subordinated notes (1)	30,929	29,323
General reserve for credit losses	2,749	4,400
Total capital	239,256	232,053
Risk weighted assets	1,854,273	1,722,248
Capital adequacy ratio	12.90%	13.47%

(1) On the 14th August 2015, the Group issued \$25 million of floating rate subordinated notes ("notes"). The issuer was MyState Bank Limited. The notes have a term of 10 years, maturing 14th August 2025, and pay interest quarterly at a floating rate equal to the three-month BBSW plus a margin of 5% per annum. The issuer has the option to redeem all or some of the notes on 14th August 2020 and each quarterly interest payment date thereafter, and for certain regulatory events (in each case subject to APRA's prior written approval).

On the 28th September 2016, the Group issued \$10 million of floating rate subordinated notes ("notes"). The issuer was MyState Bank Limited. The notes have a term of 10 years, maturing 26th September 2026, and pay interest quarterly at a floating rate equal to the three-month BBSW plus a margin of 4.25% per annum. The issuer has the option to redeem all or some of the notes on 28th September 2021 and each quarterly interest payment date thereafter, and for certain regulatory events (in each case subject to APRA's prior written approval).

If APRA notifies the issuer that a non-viability trigger event has occurred, the notes will be converted into ordinary shares of MyState Limited, or written-off. The amount included in the Group's Level 2 Tier 2 regulatory capital is a percentage equal to that of external interest in the Group's regulatory capital. The amount included in the Group's Level 1 Tier 2 regulatory capital is 100%.

(2) The impact of adopting AASB 9 *Financial Instruments (2010)* impairment requirements on capital, is discussed further in note 9.4 (iii) a.

3.2 Financial risk management

Risk management is an integral part of the Group's business processes. The Board sets policy to mitigate risks and ensure the risk management framework is appropriate, to direct the way in which the Group conducts business. Promulgated Board approved policies ensure compliance throughout the business, which are monitored by way of a dedicated compliance system. Risk management plans exist for all documented risks within the Group and these plans are reviewed regularly by the Executive Management Team, the Group Risk Committee and the Board. Business units are accountable for risks in their area and are responsible for ensuring the appropriate assessment and management of these risks.

Risk exposure profile

The Group actively monitors a range of risks, which are not limited to, but include the following:

- Credit risk,
- Market risk; and
- Liquidity risk.

3.2.1 Credit risk

Approach to credit risk management

Credit risk arises within the Group's lending and treasury investment activities and is the risk that a counterparty may fail to complete its contractual obligations when they fall due.

The Group's approach to managing this risk is to separate prudential control from operational management by assigning responsibility for approval of credit exposures to specific individuals and management committees. The Group Risk Committee has oversight of credit risk exposures and the Enterprise Risk Committee monitors credit related activities through regular reporting processes, including monitoring large exposure to single groups and counterparties. The roles of funding and oversight of credit are separate.

Board approved lending policies guide the processes for all loan approvals by subsidiary operations. All loans over a designated amount, whether within delegated limits or not, are reported to the Group Risk Committee on a regular basis. Any loan outside of delegated limits must be approved by the Board prior to funding.

Maximum exposure to credit risk

The amounts disclosed in the following table are the maximum exposure to credit risk, before taking account of any collateral held or other credit enhancements. For financial assets recognised on the Balance Sheet, the exposure to credit risk equals their carrying amount. For customer commitments, the maximum exposure to credit risk is the full amount of the committed facility as at the reporting date.

	30 June 2019 \$ '000	30 June 2018 \$ '000
Cash and liquid assets	79,994	67,876
Due from other financial institutions	27,168	25,826
Other assets	7,405	6,950
Financial instruments	450,333	406,864
	564,900	507,516
Loans and advances	5,053,091	4,565,256
Customer commitments (i)	112,999	142,924
Maximum exposure to credit risk	5,730,990	5,215,696

⁽i) For further information regarding these commitments, refer to note 9.1.

The credit quality of financial assets has been determined based on Standard and Poor's credit ratings for financial assets other than loans and advances at amortised cost. For loans and advances at amortised cost, the assets identified as being "closely monitored" are those assets that are greater than 30 days past due.

	30 June 2019	30 June 2018
	\$ '000	\$ '000
Credit quality of financial assets		
Financial assets other than loans and advances at amortised cost		
Equivalent S&P rating A+ and above	310,243	251,611
Equivalent S&P rating A- and below	253,963	256,053
Loans and advances at amortised cost		
New Facilities - not closely monitored	1,370,251	1,153,123
New Facilities - closely monitored	1,116	1,769
Continuing facilities - not closely monitored	3,661,887	3,391,212
Continuing facilities - closely monitored	19,837	19,152
Total on balance sheet exposure to credit risk	5,617,297	5,072,920

New facilities are loans that have been funded within the financial year.

Neither past due or impaired	5,030,032	4,543,568
Past due but not impaired - loans and advances at amortised cost		
31 to 60 days	7,552	9,736
61 to 90 days	4,076	3,645
More than 90 days	10,879	7,420
Total past due but not impaired	22,507	20,801
Impaired - loans and advances at amortised cost	552	887
Maximum exposure to credit risk	5,053,091	4,565,256
Estimate of collateral held against past due but not impaired assets Estimate of collateral held against impaired assets	34,033 -	31,640 420

Estimate of collateral held

The Group holds collateral against loans and advances to customers in the form of a mortgage charge over property. To mitigate credit risk, the bank (ADI) can take possession of the security held against the loans and advances as a result of customer default. The collateral shown above is an estimate of the value of collateral held, it is not practicable to determine the fair value.

Credit quality is impacted by concentration risk created by the ensuing vulnerability of assets to similar conditions such as economic or political factors. The Group monitors the geographical diversification of its loans and advances. An analysis of this concentration of credit risk at the reporting date is shown in the following table:

	30 June 2019	30 June 2018
	\$ '000	\$ '000
Tasmania	2,160,122	2,135,168
Victoria	856,584	698,673
New South Wales	1,084,744	950,419
Queensland	787,477	630,015
Western Australia	79,966	76,106
Australian Capital Territory	40,498	34,551
South Australia	41,009	37,691
Northern Territory	5,055	3,214
Gross loans and advances at amortised cost	5,055,455	4,565,837

There are no loans that individually represent 10% or more of shareholders' equity.

3.2.2 Market risk

Managing market risk

Market risk is the exposure to adverse changes in the value of the Group's portfolio as a result of changes in market prices or volatility. The Group is exposed primarily to interest rate risk.

Interest rate risk exposure

The operations of the ADI is subject to the risk of interest rate fluctuations as a result of mismatches in the timing of the repricing of interest rate on their assets and liabilities.

Value at Risk (VaR)

The following table indicates the VaR based on historical data. The Group estimates VaR as the potential loss in earnings from adverse market movements over a 20 day holding period to a 99% confidence level. VaR takes account of all material market variables that may cause a change in the value of the loan portfolio. Although an important tool for the measurement of market risk, the assumptions underlying the model are limited to reliance on historical data.

	30 June 2019	30 June 2018
	\$ '000	\$ '000
Value at risk (post-tax) based on historic data		
Average	952	1,437
Minimum	795	818
Maximum	1,249	2,019

Derivatives

The Group is exposed to changes in interest rates. The only derivative instruments currently entered into by the Group are interest rate swaps. The Group protects its portfolio of fixed rate loans, and exposure to variable rate debt obligations, by paying fixed rates to swap providers and receiving variable rates in return. The variable receipts mitigate the exposure to interest rate changes that will impact on the Group's variable rate payment obligations.

Derivatives accounting policy

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and subsequently remeasured to their fair value. Fair values are obtained from quoted market prices in active markets. Movements in the carrying amounts of derivatives are recognised in the Consolidated Income Statement, unless the derivative meets the requirements for hedge accounting.

The Group documents the relationship between the hedging instruments and hedged items at inception of the transaction, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment of whether the derivatives used in hedging transactions have been or will continue to be, highly effective in offsetting changes in the fair values or cash flows of hedged items. This assessment is carried out both at inception and on a monthly basis.

Cash flow hedges

The Group has cash flow hedges that are used to hedge the variability of interest rates in relation to certain liabilities. These derivative instruments are established with terms that exactly match the terms of the liability designated as the hedged item and therefore form highly effective relationships. The portion of the liability designated in the hedging relationship is determined by reference to specific fixed rate assets within the loan portfolio. Sources of ineffectiveness are limited to credit risk of parties to the relationship. The Group tests for ineffectiveness each month. The variability in fair values attributable to an item designated as a cash flow hedge is recognised in Other Comprehensive Income to the extent of the hedges effectiveness. Any ineffective portion of the change in the fair value of a derivative is recognised immediately in the Consolidated Income Statement.

Derivatives that do not qualify for hedge accounting

If a derivative expires or is sold, terminated, or exercised, or no longer meets the criteria for hedge accounting, or the designation is revoked, then hedge accounting is discontinued and the amount recognised in Other Comprehensive Income remains in Other Comprehensive Income until the forecast transaction affects the Consolidated Income Statement. If the forecast transaction is no longer expected to occur, it is reclassified to the Consolidated Income Statement as a reclassification adjustment.

When a derivative is not designated in a qualifying relationship, all changes in its fair value are recognised immediately in the Consolidated Income Statement, as a component of net income from other financial instruments carried at fair value.

3.2.3 Liquidity risk

Managing liquidity risk

Liquidity risk is the risk that the Group is unable to meet its financial and statutory obligations as they fall due, which could arise due to mismatches in cash flows.

The Group's objective is to manage its funds in a way that will facilitate growth in core business under a wide range of market conditions. The Group maintains, and adheres to, an Internal Liquidity Adequacy Assessment Plan (ILAAP). This process includes acknowledgements of liquidity risks within the Group and justification of the amount of liquidity that is being held based on the liquidity risk profile of the organisation.

Group Treasury is responsible for implementing liquidity risk management strategies in accordance with the ILAAP. The Group's Assets and Liabilities Committee (ALCO) assists the Board with oversight of asset and liability management including liquidity risk management. The Group's liquidity policies are approved by the Board after endorsement by the Group Risk Committee and the Banking Group's ALCO.

3.2.3 Liquidity risk (continued)

Managing liquidity risk (continued)

The Group maintains a portfolio of highly marketable assets that can be liquidated in the event of an unforeseen interruption of cash flows. The Group also has committed lines of credit that it can access to meet its liquidity needs. Liquidity scenarios are calculated under stressed and normal operating conditions, to assist in anticipating cash requirements providing adequate reserves.

Liquidity risk exposure

The Group is exposed to liquidity risk primarily through its banking activities. The Group's contractual cash flows associated with its financial liabilities and hedging derivatives, within relevant maturity groupings is as follows. These are presented on an undiscounted basis and, therefore, will not agree to amounts presented on the Consolidated Statement of Financial Position as they incorporate principal and associated future interest payments.

			3 months	1 year		
	On demand	< 3 months	to 1 year	to 5 years	> 5 years	Total
	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000
2019						
At call deposits	1,592,811	-	-	-	-	1,592,811
Due to other financial institutions	-	38,180	-	-	-	38,180
Term deposits	-	863,963	1,146,745	24,399	-	2,035,107
Negotiable certificates of deposit	-	170,440	275,821	-	-	446,261
Subordinated notes	-	551	1,653	8,816	51,418	62,438
Securitisation liabilities	-	84,831	254,493	1,144,969	-	1,484,293
Contractual amounts payable	1,592,811	1,157,965	1,678,712	1,178,184	51,418	5,659,090
Derivative liability	-	95	960	7,722	-	8,777
2040						
2018	4.554.556					4.564.556
At call deposits	1,564,556	-	-	-	-	1,564,556
Due to other financial institutions	-	33,334	-	-	-	33,334
Term deposits	-	688,696	980,795	21,984	-	1,691,475
Negotiable certificates of deposit	-	330,950	72,000	-	-	402,950
Subordinated notes	-	591	1,773	9,456	42,624	54,444
Securitisation liabilities	-	75,314	225,943	1,034,104		1,335,361
Contractual amounts payable	1,564,556	1,128,885	1,280,511	1,065,544	42,624	5,082,120
Derivative liability	-	1,573	2,635	4,622	-	8,830

3.2.3 Liquidity risk (continued)

Contractual maturity of assets and liabilities

The contractual maturities of the Group's financial assets and liabilities as at the reporting date are contained in the following table. The Group expects that certain assets and liabilities will be recovered or settled at maturities which are different to their contractual maturities.

	30 June 19				30 June 18	_
	< 12 months	> 12 years	Total	< 12 months	> 12 years	Total
	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000
Financial assets						
Cash and liquid assets	79,994	-	79,994	67,876	-	67,876
Due from other financial institutions	27,168	-	27,168	25,826	-	25,826
Other assets	7,405	-	7,405	6,950	-	6,950
Financial instruments	295,956	154,377	450,333	245,023	161,841	406,864
Loans and advances	89,100	4,963,991	5,053,091	92,773	4,472,483	4,565,256
Total financial assets	499,623	5,118,368	5,617,991	438,448	4,634,324	5,072,772
Financial liabilities						
Due to other financial institutions	(38,180)	-	(38,180)	(33,334)	-	(33,334)
Other liabilities	(7,092)	-	(7,092)	(7,666)	-	(7,666)
Deposits	(3,969,844)	(24,398)	(3,994,242)	(3,604,154)	(20,751)	(3,624,905)
Subordinated notes	-	(34,698)	(34,698)	-	(34,745)	(34,745)
Securitisation liabilities (1)	(296,987)	(1,005,589)	(1,302,576)	(257,580)	(879,148)	(1,136,728)
Total financial liabilities	(4,312,103)	(1,064,685)	(5,376,788)	(3,902,734)	(934,644)	(4,837,378)
Net contractual amounts receivable / (payable)	(3,812,480)	4,053,683	241,203	(3,464,286)	3,699,680	235,394

⁽i) Comparatives are restated to reflect change in accounting policy disclosed in note 9.4 (iv).

3.3 Average balance sheet and sources of net interest income

The following table shows the major categories of interest-earning assets and interest-bearing liabilities, together with their respective interest earned or paid by the Group and the average interest rates. Averages are calculated based on the balance at each month end.

		30 June 19			30 June 18	
	Average		Average	Average		Average
	balance	Interest	rate	balance	Interest	rate
	\$ '000	\$ '000	%	\$ '000	\$ '000	%
Average assets and interest income						
Interest-earning assets						
Cash and liquid assets	67,178	370	0.55%	61,418	279	0.45%
Financial instruments	425,122	11,381	2.68%	408,321	10,116	2.48%
Loans and advances (i) & (ii)	4,481,845	190,352	4.25%	4,070,257	177,869	4.37%
Total average interest-earning assets	4,974,145	202,103	4.06%	4,539,996	188,264	4.15%
Non-interest earning assets	102,811	-	-	107,074	-	-
Total average assets	5,076,956	202,103	3.98%	4,647,070	188,264	4.05%
Average liabilities and interest expense						
Interest-bearing liabilities						
Deposits and derivatives (i)	3,550,144	72,419	2.04%	3,270,165	65,424	2.00%
Notes and bonds on issue	1,193,405	40,301	3.38%	1,058,130	33,329	3.15%
Total average interest-bearing liabilities	4,743,549	112,720	2.38%	4,328,295	98,753	2.28%
Non-interest bearing liabilities	46,903	-	-	49,657	-	-
Total average liabilities	4,790,452	112,720	2.35%	4,377,952	98,753	2.26%
Reserves	302,877	-	-	295,266	-	-
Total average liabilities and reserves	5,093,329	112,720	2.21%	4,673,218	98,753	2.11%

⁽i) Comparatives restated to reflect change in accounting policy disclosed in note 9.4 (iv).

⁽ii) The offset account average balance included in Loans and advances is \$263.897m (Jun 18: \$267.460m).

	30 June 2019 \$ '000	30 June 2018 \$ '000
Cash and liquid assets		·
Notes, coins and cash at bank	66,972	62,452
Other short term liquid assets	13,022	5,424
Total cash and liquid assets	79,994	67,870
Notes to the statements of cash flows		
Reconciliation of profit for the year to net cash provided by operating activities		
Profit for the year	30,987	31,46
Add / (less) items classified as investing / financing activities or		-
non-cash items:		
Depreciation of property, plant and equipment	1,142	1,44
Amortisation of intangible assets	4,354	4,55
Gain on disposal of discontinued operations	(1,544)	
Loss on disposal of equipment	-	16
Loss / (gain) on sale of equipment	(8)	
Bad and doubtful debts expense net of recoveries	(41)	45
Deferred upfront lending costs	12,123	9,95
Deferred upfront bond issuance costs	1,696	
Share based payment	157	17
Tax movement within reserves	769	
Changes in assets and liabilities		
Decrease / (increase) in due from other financial institutions	228	44
Decrease / (increase) in other assets	(455)	(37
Decrease / (increase) in deferred tax assets	(185)	77
Increase / (decrease) in due to other financial institutions	3,562	(1,03
Increase / (decrease) in other liabilities	(1,510)	86
Increase / (decrease) in employee benefit provisions	(50)	(2
Increase / (decrease) in tax liabilities	(1,713)	83
Net cash flows used in operating activities	49,512	49,68

Cash and liquid assets accounting policies

Cash and liquid assets

Cash and liquid assets in the Consolidated Statement of Financial Position and for the purposes of the Consolidated Statement of Cash Flows comprise cash at bank and in hand and short-term deposits with an original maturity of less than three months, net of outstanding bank overdrafts. Cash flows arising from deposits, share capital, investments, loans to subsidiaries and investments in associates are presented on a net basis in the Statement of Cash Flows.

Cash Flow statement

Cash flows arising from the following activities are presented on a net basis in the Statement of Cash Flows:

- Customer deposits and withdrawals from savings and fixed-term deposit accounts;
- Movements in investments;
- Amounts due to and from other financial institutions;
- Customer loans and advances; and
- Dividends paid.

	30 June 2019 \$ '000	30 June 2018 \$ '000
Prinancial instruments		
Financial instruments at amortised cost		
Negotiable certificates of deposits	204,115	177,022
Term deposits	35,700	35,700
Floating rate notes	208,611	191,542
Other deposits	1,699	2,028
Total financial instruments at amortised cost	450,125	406,292
Financial instruments at fair value		
Derivatives	(792)	(428
Other financial instruments at fair value	1,000	1,000
Total financial instruments	450,333	406,864

Financial instruments accounting policies

Financial instruments at amortised cost

Financial instruments at amortised cost are those non-derivative financial assets that the Group has acquired with the objective of holding in order to collect contractual cash flows. The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial instruments at fair value

Financial instruments other than those carried at amortised cost, are carried at their fair value at the reporting date. Note 4.6 contains information on how the Group determines fair values. Fair value gains and losses are recognised in comprehensive income until the derecognition date, at which point the net gains and losses are transferred to profit or loss for that instrument.

Derecognition of financial assets and liabilities

Financial assets are derecognised when the contractual rights to receive cash flows from the assets have expired, or where the Group has transferred its contractual rights to receive the cash flows of the financial assets and substantially all the risks and rewards of ownership. Financial liabilities are derecognised when they are extinguished, i.e. when the obligation is discharged, cancelled or expired.

	30 June 2019 \$ '000	30 June 2018 \$ '000
4.3 Loans and advances		
Classification of loans and advances at amortised cost		
Residential loans secured by mortgage	4,870,272	4,374,002
Personal loans and unsecured overdrafts	74,752	74,450
Overdrafts secured by mortgage	41,068	44,915
Commercial loans	69,363	72,470
Total loans and advances at amortised cost	5,055,455	4,565,837
Specific provision for impairment	266	222
Collective provision for impairment	2,098	359
Total loans and advances at amortised cost net of provision for impairment	5,053,091	4,565,256

Loans and advances at amortised cost accounting policy

Loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as "loans and advances". Loans and advances are recognised on trade date and are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the effect of discounting is immaterial.

Provision for impairment

Specific provision for impairment		
Opening balance	222	620
Net specific provision funding	514	39
Write-off of previously provisioned facilities	(470)	(437)
Closing balance of specific provision for impairment	266	222
Collective provision for impairment		
Opening balance (i)	2,271	337
Net collective provision funding	(173)	685
Write-off of previously provisioned facilities	-	(663)
Closing balance of collective provision for impairment	2,098	359

⁽i) On adoption of the provisioning chapter of AASB 9, the collective provisions opening balance was increased by \$1.912M and therefore the opening balance shown for FY2019 differs to the closing balance in FY2018.

	30 June 2019 \$ '000	30 June 2018 \$ '000
4.3 Loans and advances (continued)		
Charge to profit for impairment on loans and advances		
Increase / (decrease) in specific provision for impairment	44	(398)
Increase / (decrease) in collective provision for impairment	(173)	22
Bad debts recovered	(932)	(988)
Bad debts written off directly (i)	1,020	1,805
Less charge related to discontinued operation	(160)	-
Total impairment (recovery) / expense on loans and advances	(201)	441

⁽i) Comparatives restated to exclude the discontinued operations disclosed in note 6.1.

Impairment of financial assets accounting policy

Financial assets are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected. The primary source of credit risk for the Group arises on its loan portfolio. In relation to this portfolio, the Group maintains an individually assessed provision and a collective provision.

Specific provisions for impairment are made against individual risk rated credit facilities where a loss is expected. The provisions are measured as the difference between a financial asset's carrying amount and the expected future cash flows.

All other loans and advances that do not have an individually assessed provision are assessed collectively for impairment. In the 2018 financial year, an evaluation process was undertaken by categorising all loans into a credit risk hierarchy based on a series of estimates and judgements based on APRA Prudential Standard APS 220 - Credit Quality. On 1 July 2019 the Group adopted the Provisioning chapter of AASB 9 *Financial Instruments*. Collective provisions are calculated using an Expected Credit Loss (ECL) model. This model is forward looking and does not require evidence of an actual loss event for impairment provisions to be recognised, resulting in an acceleration of impairment recognition.

The Group applies a three-stage approach to measuring the ECL based on credit risk since origination. The Group estimates ECL through modelling the probability of default, loss given default and exposure at default, as follows:

Stage 1 - Performing - This category includes financial assets that have not experienced a significant increase in credit risk since their origination. For these financial assets an allowance equivalent to 12 month's ECL is recognised, which represents the credit losses expected to arise from defaults occurring over the next 12 months.

Stage 2 - Under-performing - This category includes financial assets that have experienced a significant increase in credit risk since their origination and are not credit impaired. For these financial assets an allowance equivalent to lifetime ECL is recognised. Lifetime ECL is the credit losses expected to arise from defaults occurring over the remaining life of the financial assets.

Stage 3 - Non-performing (impaired) - This category includes financial assets that are credit impaired. The provision is also equivalent to the lifetime ECL. The difference to the provision calculated on stage 2 loans is that the stage 3 loan calculation is not discounted over a future period, but rather the provision is calculated at nominal value.

Financial assets in stage 1 and stage 2 are assessed for impairment collectively, whilst those assets in stage 3 are subject to either collective or specific impairment assessment. The Group's methodology for specific provisions remains largely unchanged.

4.3 Loans and advances (continued)

Impairment of financial assets accounting policy (continued)

Key judgements and estimates made by the Group include the following:

Significant changes in credit risk

Significant increases in credit risk for financial assets are assessed by comparing the risk of a default occurring over the expected life of a financial asset at the reporting date compared to the corresponding risk of default at origination. In determining what constitutes a significant increase in credit risk, the Group considers qualitative and quantitative information. The judgement to determine this is primarily based on changes in internal customer risk grades since origination of the facility. For all of the Group's loan portfolios, in addition to the primary indicator, a mathematical model has been developed to identify where a facility's recent behaviour has deteriorated significantly from its original behaviour.

Forward looking information

The measurement of expected credit losses needs to reflect an unbiased probability-weighted range of possible future outcomes. AASB 9 provides limited guidance on how to meet this requirement and consequently, the Group has developed an approach considered appropriate for its credit portfolio, informed by emerging market practices.

In applying forward looking information in the Group's AASB 9 credit models, the Group considered three alternate economic scenarios (base case, strong recovery and moderate recession), to ensure a sufficient unbiased representative sample is included in estimating ECL.

The inclusion of a forward looking component in the model anticipates changes in the economic outlook, which will likely increase the volatility of the provision. Where applicable, further adjustments may be made to account for situations where known or expected risks and information have not been considered in the modelling process.

It is important to note that the increase in impairment provisions on transition to AASB 9 is not reflective of a change in underlying portfolio credit quality.

4.4 Transfer of financial assets (securitisation program)

Some loans and advances to customers are sold by the Group to securitisation vehicles. The transfer takes the form of the Group assuming an obligation to pass cash flows from the underlying assets to investors in the notes. The Group utilises its securitisation program to provide regulatory capital relief and funding diversification.

The following table sets out the values at the transaction date of financial assets transferred during the financial year in this manner to vehicles that provide regulatory capital relief and the value of the associated liabilities issued from the vehicles. This table does not include transfer of assets to the securitisation vehicle in which the Group is the bond holder.

Carrying value at transaction date

	30 June 2019 \$ '000	30 June 2018 \$ '000
Transferred financial assets:		_
Loans and advances	468,506	449,344
Associated financial liabilities:		
Securitisation liabilities to external investors	435,200	440,490

Transfer of financial assets accounting policy

Once assets are transferred to a securitisation vehicle, the Group does not have the ability to use the transferred assets during the term of the arrangement. The Group does not have any loans transferred to unconsolidated securitisation vehicles.

The consolidated securitisation vehicles generally transfer all the risks and rewards of ownership of the assets to the investors in the notes. However, derecognition of the transferred assets from the Group is prohibited because the cash flows that the securitisation vehicles collect from the transferred assets on behalf of the investors are not passed to them without material delay. In these cases, the consideration received from the investors in the notes in the form of cash is recognised as a financial asset and a corresponding financial liability is recognised. The investors in the notes have recourse only to the cash flows from the transferred financial assets.

Interest in Joint Operations accounting policy

Securitised positions are held through a number of Special Purpose Entities (SPE's). These entities are classified as joint operations, as the parties that have joint control of the arrangement, have rights to the assets, and obligations for the liabilities, relating to the arrangement. Joint control is the contractually agreed sharing of control of an arrangement which exists only when decisions about the relevant activities requires unanimous consent of the parties sharing control.

The Group recognises its interest in a joint operation:

- Its assets, including its share of any assets held jointly;
- Its liabilities, including its share of any liabilities incurred jointly;
- Its share of the revenue from the sale of the output by the joint operation; and
- Its expenses, including its share of any expenses incurred jointly.

The Group accounts for the assets, liabilities, revenues and expenses relating to its interest in a joint operation in accordance with the accounting standards applicable to the particular assets, liabilities, revenues and expenses.

When a Group entity transacts with a joint operation in which a Group entity is a joint operator (such as a sale or contribution of assets), the Group is considered to be conducting the transaction with the other parties to the joint operation, and gains and losses resulting from the transactions are recognised in the Group's consolidated financial statements only to the extent of other parties' interests in the joint operation. When a Group entity transacts with a joint operation in which a Group entity is a joint operator (such as a purchase of assets), the Group does not recognise its share of the gains and losses until it re-sells those assets to a third party.

	30 June 2019	30 June 2018
	\$ '000	\$ '000
Deposits and other borrowings including subordinated notes		
Deposits		
At call deposits	1,592,811	1,564,550
Term deposits	2,035,107	1,660,66
Negotiable certificates of deposit	366,324	399,68
Total deposits	3,994,242	3,624,90
Other borrowings Subordinated notes (i)	34,698	34,58
Securitisation liabilities	1,302,576	1,136,89
Total deposits and other borrowings including subordinated notes	5,331,516	4,796,37
Concentration of deposits:		
Customer deposits	3,661,618	3,266,73
Wholesale deposits	332,624	358,17
Subordinated notes (i)	34,698	34,58
Securitisation liabilities	1,302,576	1,136,89
Total deposits	5,331,516	4,796,37

⁽i) Refer to note 3.1 (1) for details regarding the Subordinated Note issue.

There are no customers who individually have deposits which represent 10% or more of total liabilities.

Deposits and other borrowings accounting policy

Deposits and other borrowings are initially measured at fair value, net of transaction costs and are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

The Group does not currently hold any financial liabilities at fair value.

4.6 Fair value of financial instruments

Classification of financial instruments

Cash and liquid assets, amounts due to financial institutions and amounts due from financial institutions are carried at cost. As these assets are short term assets, their cost is considered to approximate their fair value.

The following financial assets and liabilities are also carried at amortised cost:

- Financial instruments;
- Loans and advances;
- Deposits; and
- Other borrowings.

4.6 Fair value of financial instruments (continued)

The aggregate net fair values of financial assets and financial liabilities which are carried at amortised cost is:

	30 June 19		30 June	18
	Carrying	Net fair	Carrying	Net fair
	value	value	value	value
	\$ '000	\$ '000	\$ '000	\$ '000
Financial assets				
Financial instruments	450,125	451,903	406,292	404,923
Loans and advances	5,053,091	5,043,730	4,565,256	4,558,478
Total financial assets	5,503,216	5,495,633	4,971,548	4,963,401
Financial liabilities				
Deposits	3,994,242	3,992,342	3,624,905	3,623,058
Other borrowings including subordinated notes	1,337,274	1,337,274	1,176,499	1,176,499
Total financial liabilities	5,331,516	5,329,616	4,801,404	4,799,557

Fair value hierarchy

The level in the fair value hierarchy of the inputs used in determining the fair values is shown below. The fair value of these assets is:

- Level 1 inputs that are prices quoted for identical instruments in active markets;
- Level 2 inputs based on observable market data other than those in level 1; and
- Level 3 inputs for which there is no observable market data.

Where the expected maturity is in excess of 12 months, the fair value is discounted to its present value. During the year, there have been no material transfers between levels of the fair value hierarchy.

	Level 1	Level 2	Level 3	Total
	value	value	value	value
	\$ '000	\$ '000	\$ '000	\$ '000
2019				
Financial assets				
Financial instruments	-	451,903	-	451,903
Loans and advances	-	-	5,043,730	5,043,730
Financial liabilities				
Deposits	-	3,992,342	-	3,992,342
Other borrowings including subordinated notes	-	1,337,274	-	1,337,274
2018				
Financial assets				
Financial instruments	-	404,923	-	404,923
Loans and advances	-	-	4,558,478	4,558,478
Financial liabilities				
Deposits	-	3,623,058	-	3,623,058
Other borrowings including subordinated notes		1,176,499	-	1,176,499

The Group has performed a VaR analysis at note 3.2, Market risk. VaR takes account of all material market variables that may cause a change in the value of the loan portfolio, being 100% of Level 3 inputs.

	30 June 2019 \$ '000	30 June 2018 \$ '000
Property, plant and equipment		
Land and buildings		
At revalued amount	12,758	12,895
Accumulated depreciation	(7,734)	(7,115)
	5,024	5,780
Plant and equipment		
At cost	5,044	3,713
Accumulated depreciation	(4,289)	(3,133)
	755	580
Total property, plant and equipment	5,779	6,360

Property, plant and equipment accounting policy

Plant and equipment

Plant and equipment, including leasehold improvements, are measured at cost less accumulated depreciation and any impairment in value.

Land and buildings

Following initial recognition at cost, land and buildings are carried at a revalued amount, being their fair value at the date of the revaluation less any subsequent accumulated depreciation on buildings and accumulated impairment losses. Independent valuations are performed with sufficient regularity to ensure the carrying amount does not differ materially from the asset's fair value at the Consolidated Statement of Financial Position date. Fair value, is determined by reference to market-based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and seller in an arm's length transaction as at valuation date.

Any revaluation surplus is credited to the asset revaluation reserve included in the equity section of the Consolidated Statement of Financial Position, unless it reverses a revaluation decrease of the same asset previously recognised in the Consolidated Income Statement. Any revaluation deficit is recognised in the Consolidated Income Statement unless it directly offsets a previous surplus of the same asset in the asset revaluation reserve. Accumulated depreciation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset.

Impairment of property, plant and equipment

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. For an asset that does not generate largely independent cash flows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

Derecognition of property, plant and equipment

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the Consolidated Income Statement in the year the item is derecognised.

5.2 Intangible assets and goodwill

	Goodwill	Software	Total
	\$ '000	\$ '000	\$ '000
Year ended 30 June 2019			
At 1 July 2018, net of accumulated amortisation (i)	65,978	19,247	85,225
Additions	-	4,934	4,934
Disposals	(826)	-	(826)
Amortisation	-	(4,354)	(4,354)
At 30 June 2019, net of accumulated amortisation	65,152	19,827	84,979
At 30 June 2019			
Cost (gross carrying amount less impairment)	65,152	32,550	97,702
Accumulated amortisation	-	(12,723)	(12,723)
Net carrying amount	65,152	19,827	84,979
Year ended 30 June 2018			
At 1 July 2017, net of accumulated amortisation	65,978	18,712	84,690
Additions	-	3,771	3,771
Amortisation	-	(3,236)	(3,236)
At 30 June 2018, net of accumulated amortisation (i)	65,978	19,247	85,225
At 30 June 2018			
Cost (gross carrying amount less impairment)	65,978	32,211	98,189
Accumulated amortisation	-	(12,964)	(12,964)
Net carrying amount (i)	65,978	19,247	85,225

⁽i) Comparatives are restated to reflect change in accounting policy disclosed in note 9.4 (iv).

Intangibles accounting policy

Intangible assets acquired separately are capitalised at cost and from a business combination are capitalised at fair value as at the date of acquisition. Following initial recognition, the cost model is applied to the class of intangible assets. The useful lives of these intangible assets are assessed to be either finite or infinite. Where amortisation is charged on assets with finite lives, this expense is taken to the Consolidated Income Statement. Certain costs directly incurred in acquiring and developing software are capitalised and amortised over the estimated useful life.

Intangible assets are tested for impairment where an indicator of impairment exists and, in the case of indefinite life intangibles (limited to Goodwill), annually, either individually or at the cash-generating unit level. Useful lives are also examined on an annual basis and adjustments, where applicable, are made on a prospective basis.

Goodwill is treated as an indefinite life intangible, software and other intangibles are finite life intangibles. Refer to note 2.4 Expenses for the useful life of tangible and intangible assets.

5.2 Intangible assets and goodwill (continued)

Impairment testing of Goodwill

For the purpose of impairment testing, goodwill has been allocated to the Group's two cash-generating units (CGU's) the Banking Business and the Wealth Management Business. These CGU's represent the lowest level within the Group at which the goodwill is monitored for internal management purposes. The aggregate carrying amounts of goodwill allocated to each CGU for the purpose of impairment testing is as follows:

	30 June 2019	30 June 2018
	\$ '000	\$ '000
Banking Business	40,189	40,189
Wealth Management Business	24,963	25,789
Total goodwill	65,152	65,978

The Group's assessment of goodwill value-in-use exceeds the carrying value allocated to the CGU's and included in the financial statements.

The recoverable amounts for each CGU's value-in-use was determined using cash flow projections from Board approved financial budgets for the year ending 30 June 2019. Growth rates have been applied from year two through to year twenty. Cash flows are projected by undertaking detailed calculations for each income and expense category over a five year period and are then extrapolated off the 5th year, which is the lowest point of growth. An exit value is calculated at the end of 20 years, based on an implied terminal value earnings multiple of 12.1 for both CGU's and a long-term growth rate not exceeding industry. A post-tax discount rate of 8.3% and a pre-tax discount rate of 11.9% was used. Certain income categories are modelled by projecting growth in relevant portfolio balances and the resulting income derived there-from. Other non-portfolio related income streams and expense categories are modelled by projecting real rates of growth (above inflation) for each category. Terminal value is determined at year twenty using the assumption that the CGU achieves no real growth above inflation into perpetuity. The growth rates applied do not exceed the long-term average growth rate for the business which the CGU operates. The discount rate used of 8.3% reflects the Group's post-tax nominal weighted average cost of capital, in which has been reviewed by externally engaged advisers and approved by the Board. Average inflation is projected to be 2.0%. The method for determining value-in-use is consistent with that adopted in the comparative period.

The key assumptions adopted in assessing Banking's value-in-use are the rate of growth in the balance of the housing loan portfolio and the outlook for net interest margin (NIM). Taking into account management's past experiences and external evidence, the assumptions that have been adopted for both of these components are considered to be conservative. NIM is projected to be consistent with the budget outlook, which reflects the current low interest rate environment. Management expects that, over time, these assumptions will be positively exceeded and that any reasonably possible change to assumptions used in Management's assessment will not result in impairment.

The key assumption adopted in assessing Wealth Management's value-in-use is the rate of growth in income derived from management fee (MF) income. MF income is derived from its activities as the responsible entity for various Managed Investment Schemes (MIS). MF income derived is directly related to the portfolio balances of the MIS. Other sources of income for the Wealth Management Business are its Trustee Services divisions. Taking into account Management's past experiences and external evidence, the assumptions adopted are considered reasonable and conservative. Management's assessment of Wealth Management's value-in-use exceeds its carrying value. Any reasonably possible change to assumptions used in Management's assessment will not result in impairment.

5.2 Intangible assets and goodwill (continued)

Goodwill accounting policy

Goodwill on the acquisition of businesses is carried at cost as established at the date of the acquisition of the business less accumulated impairment losses, if any.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash generating units (or groups of CGU's) that is expected to benefit from the synergies of the combination.

A CGU to which goodwill has been allocated is tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the CGU is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the CGU and then to the other assets of the unit pro rata based on the carrying amount of each asset in the CGU. Any impairment loss for goodwill is recognised directly in profit or loss. An impairment loss recognised for goodwill is not reversed in subsequent periods. On disposal of the relevant CGU, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

Impairment of subsidiaries accounting policy

Investments in subsidiaries are tested annually for impairment or more frequently if events or changes in circumstances indicate that the carrying value may not be recoverable. An impairment loss is recognised for the amount by which the investment's carrying amount exceeds its recoverable amount (which is the higher of fair value less costs to sell and value in use). At each balance sheet date, the investments in subsidiaries that have been impaired are reviewed for possible reversal of the impairment.

		30 June 2019	30 June 2018
		\$ '000	\$ '000
5.3	Employee benefits provisions		
	Balances		
	Provision for annual leave	2,105	2,130
	Provision for long service leave	3,279	3,211
	Total employee benefits provisions	5,384	5,341
	Due to be settled within 12 months	4,187	3,319
	Due to be settled more than 12 months	1,197	2,022
	Total employee benefits provisions	5,384	5,341

Employee benefits accounting policy

Liabilities for salaries, wages and annual leave are recognised in respect of employees' service up to the reporting date. Where settlement is expected to occur within twelve months of the reporting date, the liabilities are measured at their nominal amounts based on the remuneration rates which are expected to be paid when the liability is settled. Where settlement is expected to occur later than twelve months from reporting date, the liabilities are measured at the present value of payments which are expected to be paid when the liability is settled.

A liability for long service leave is recognised and measured at the present value of expected future payments to be made in respect of services provided up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service.

Contributions are made by the Group to employee superannuation funds and are charged as expenses when incurred.

		30 June 2019 \$ '000	30 June 2018 \$ '000
5.4	Share capital		
	Issued and paid up ordinary shares	148,707	145,380

Movements in ordinary share capital

	30 June	30 June 2019		2018
	Number	Amount	Number	Amount
	of shares	\$ '000	of shares	\$ '000
				_
Opening balance	90,308,117	145,380	89,445,395	141,349
Shares issued pursuant to the				
- Group employee share scheme	15,983	81	16,727	82
- Executive long term incentive plan	<u>-</u>	-	21,658	104
- Dividend reinvestment plan	716,445	3,246	824,337	3,845
Closing balance	91,040,545	148,707	90,308,117	145,380

Terms and conditions

Ordinary shares have the right to receive dividends as declared from time to time and, in the event of a winding up of the Company, to participate in the proceeds from the sale of all surplus assets in proportion to the number of shares and amounts paid up on the shares held. Ordinary shares entitle their holder to one vote per share, either in person or by proxy at meetings of the Company.

The Company does not have authorised capital or par value in respect of its issued shares.

The Group offers share based remuneration, refer to note 8.3 and the Remuneration Report for further information regarding these arrangements.

6.1 Discontinued operations

On 17 June 2019, the Group publicly announced the decision of its Board of Directors to sell its retail financial planning business, a division of its wholly-owned subsidiary, Tasmanian Perpetual Trustees Limited. The sale was completed on 28 June 2019.

The post-tax gain on disposal of discontinued operations was determined as follows:

	30 June 19 \$ '000	30 June 18 \$ '000
	Ţ 565	¥ 555
Cash consideration received	3,491	-
Transfer of employee entitlements	(93)	-
Total consideration received	3,398	-
Net assets disposed of (other than cash)		
Intangibles - Goodwill	825	-
Transfer of employee entitlements	(93)	-
Costs associated with the sale		
Cost associated with onerous lease contract	140	-
Make good requirements	160	-
Consulting and sale costs	599	-
Redundancies	223	-
Gain on disposal of discontinued operation	1,544	-
Less tax expense	(332)	
·		
Post-tax gain on disposal of discontinued operation	1,212	-

The retail financial planning business previously formed part of the "Wealth" segment. As the division is now classified as a discontinued operation, it is no longer presented in the segment note. The results of the division for the year are presented in the following table:

	30 June 19	30 June 18
	\$ '000	\$ '000
Revenue from contracts with customers	2,447	2,632
Expenses	(2,291)	(2,342)
Gain from selling discontinued operation before tax	1,544	-
Profit / (loss) before impairment	1,700	290
Impairment on write down to fair value of assets	(160)	-
Profit / (loss) before tax from discontinued operations	1,540	290
Tax benefit / (expense)		
Tax on disposal of discontinued operations	(332)	-
Tax related to operations of the discontinued operations	(47)	(87)
Tax on remeasurement to fair value	48	
Profit / (loss) for the year from discontinued operations	1,209	203

6.1 Discontinued operations (continued)

The net cash flows of the retail financial planning business are as follows:

	30 June 19 \$ '000	30 June 18 \$ '000
Operating	(535)	117
Operating Investing	3,398	-
Total	2,863	117

Write-down of trade receivables

Following the classification of the retail financial planning business as a discontinued operation, the recoverable amount was estimated for certain trade receivables. An impairment loss was identified of \$0.16M, which was recognised in the carrying amount of the assets in the disposal group and in the Statement of Profit or Loss within Discontinued Operations.

		30 June 2019 \$ '000	30 June 2018 \$ '000
_		7 222	7
. 1	ncome tax expense, current and deferred tax balances		
1	The major components of income tax expense /(benefit) are:		
ī	ncome tax expense		
	Current income tax charge	12,705	13,6
	Adjustment in respect of current income tax of previous years	(139)	
	Adjustments in respect of deferred income tax of previous years	(458)	(
	Adjustments in respect of equity / goodwill	693	
	Relating to origination and reversal of temporary differences	372	(1
	Total income tax expense	13,173	13,5
	A reconciliation between tax expense and accounting profit before		
	income tax multiplied by the Group's applicable income tax rate is as follow	/s:	
ı	ncome tax expense attributable to:		
	Accounting profit before income tax	42,620	44,6
			44,0
	The income tax expense comprises amounts set aside as:		44,0
	The income tax expense comprises amounts set aside as: Provision attributable to the current year at the statutory rate of 30%, being	g:	44,0
		g: 12,786	,
	Provision attributable to the current year at the statutory rate of 30%, being		13,4
	Provision attributable to the current year at the statutory rate of 30%, being - Prima facie tax on accounting profit before tax	12,786	13,4
	Provision attributable to the current year at the statutory rate of 30%, being - Prima facie tax on accounting profit before tax - Under / (over) provision in prior year	12,786 (24)	13,4
_	Provision attributable to the current year at the statutory rate of 30%, being - Prima facie tax on accounting profit before tax - Under / (over) provision in prior year Expenditure not allowable for income tax purposes	12,786 (24)	13,4
_	Provision attributable to the current year at the statutory rate of 30%, being - Prima facie tax on accounting profit before tax - Under / (over) provision in prior year Expenditure not allowable for income tax purposes Other	12,786 (24) 80	13,4 (13,4
_	Provision attributable to the current year at the statutory rate of 30%, being - Prima facie tax on accounting profit before tax - Under / (over) provision in prior year Expenditure not allowable for income tax purposes Other Income tax expense reported in the consolidated income statement	12,786 (24) 80 - 12,842	13,4 (13,4
_	Provision attributable to the current year at the statutory rate of 30%, being - Prima facie tax on accounting profit before tax - Under / (over) provision in prior year Expenditure not allowable for income tax purposes Other Income tax expense reported in the consolidated income statement Profit before income tax from discontinued operations	12,786 (24) 80 - 12,842	13,4 (13,4
_	Provision attributable to the current year at the statutory rate of 30%, being - Prima facie tax on accounting profit before tax - Under / (over) provision in prior year Expenditure not allowable for income tax purposes Other Income tax expense reported in the consolidated income statement Profit before income tax from discontinued operations Income tax expense related to discontinued operations:	12,786 (24) 80 - 12,842 1,540	13,4 (13,4 2
_	Provision attributable to the current year at the statutory rate of 30%, being - Prima facie tax on accounting profit before tax - Under / (over) provision in prior year Expenditure not allowable for income tax purposes Other Income tax expense reported in the consolidated income statement Profit before income tax from discontinued operations Income tax expense related to discontinued operations: - Tax on disposal of discontinued operations	12,786 (24) 80 - 12,842 1,540 332 47	13,4 (13,4 2
_	Provision attributable to the current year at the statutory rate of 30%, being - Prima facie tax on accounting profit before tax - Under / (over) provision in prior year Expenditure not allowable for income tax purposes Other Income tax expense reported in the consolidated income statement Profit before income tax from discontinued operations Income tax expense related to discontinued operations: - Tax on disposal of discontinued operations - Tax related to operations of discontinued operations	12,786 (24) 80 - 12,842 1,540	13,4 (13,4 2
_	Provision attributable to the current year at the statutory rate of 30%, being Prima facie tax on accounting profit before tax Under / (over) provision in prior year Expenditure not allowable for income tax purposes Other Income tax expense reported in the consolidated income statement Profit before income tax from discontinued operations Income tax expense related to discontinued operations: Tax on disposal of discontinued operations Tax related to operations of discontinued operations Tax related to fair value less cost to sell	12,786 (24) 80 - 12,842 1,540 332 47 (48)	13,4 (13,4 2

	30 June 2019 \$ '000	30 June 2018 \$ '000
1.1 Income tax expense, current and deferred tax balances (continued)		
Deferred income tax relates to the following:		
Deferred tax assets		
Employee entitlements	1,615	1,602
Provisions	266	184
Doubtful debts	629	108
Other	1,623	2,054
Total deferred tax assets	4,133	3,948
Deferred tax liabilities		
Financial assets at fair value	68	6
Property, plant and equipment	1,715	1,26
Other	584	1,02
Total deferred tax liabilities	2,367	2,35
Current tax payable	844	2,56
Total tax liabilities	3,211	4,92

Movements in deferred tax balances

	Deferred tax assets		Deferred ta	Deferred tax liabilities	
	30 June 2019 \$' 000	30 June 2018 \$' 000	30 June 2019 \$' 000	30 June 2018 \$' 000	
Opening balance (Charged) / credited to income	3,948	4,718	2,358	3,306	
statement	(482)	(262)	(110)	(399)	
Credited/(charged) to equity Adjustments for deferred tax of prior	68	84	-	80	
years	599	(592)	119	(629)	
Closing balance	4,133	3,948	2,367	2,358	

7.1 Income tax expense, current and deferred tax (continued)

Taxation accounting policy

Income tax expense is recognised in the Consolidated Income Statement, except to the extent that it relates to items recognised directly in other comprehensive income, in which case it is recognised in the Consolidated Statement of Comprehensive Income. Income tax expense on the profit or loss of the period comprises current tax and deferred tax.

Current tax payable

Current tax payable is the expected tax payable on the taxable income for the financial year using tax rates that have been enacted, and any adjustment to tax payable in respect of previous years.

Deferred tax

Deferred income tax is provided on all temporary differences at reporting date. Temporary differences are calculated at each reporting date as the difference between the carrying amount of assets and liabilities for financial reporting purposes and their tax base.

Deferred income tax liabilities are recognised for all taxable temporary differences except:

- Where the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- When the taxable temporary differences associated with the investments in subsidiaries and the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax assets and unused tax losses can be utilised except:

- When the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affect neither the accounting profit nor the taxable profit and loss; and
- When the deductible temporary differences are associated with investments in subsidiaries, in which case a deferred tax asset is only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

Deferred tax assets and deferred tax liabilities are offset only if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to the same taxable entity and the same taxable authority.

The Group undertakes transactions in the ordinary course of business where the income tax treatment requires the exercise of judgement. The Group estimates its tax liability based on its understanding of the tax law.

7.1 Income tax expense, current and deferred tax (continued)

Taxation accounting policy (continued)

Tax consolidation

The Group has elected to be taxed as a single entity under the tax consolidation regime. The head company is MyState Limited. The members of the group have entered into a tax sharing agreement that provides for the allocation of income tax liabilities among the entities should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement on the basis that the possibility of default is remote.

The Company and the controlled entities in the tax consolidated group continue to account for their own current and deferred tax amounts. The Company has applied the separate tax payer within group approach in determining the appropriate amount of current taxes and deferred taxes to allocate to members of the tax consolidated group.

In addition to its own current and deferred tax amounts, the Company also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated group.

Any difference between the amounts assumed and amounts receivable or payable under the tax funding agreement are recognised as a contribution to (or distribution from) wholly-owned tax consolidated entities.

8.1 Parent entity information

The accounting policies of the parent entity, which have been applied in determining the financial information shown below, are the same as those applied in the consolidated financial statements. Refer to note 1 and policy notes within the financial statements for a summary of the significant accounting policies relating to the Group.

	30 June 2019	30 June 2018
Statement of Financial Position	\$ '000	\$ '000
Assets		
Cash and liquid assets	193	2,705
Other receivables	297	176
Related party receivables	2,393	1,749
Investments in subsidiaries	256,867	253,674
Deferred tax assets	920	1,312
Total assets	260,670	259,616
Liabilities		
Other liabilities	564	1,044
Related party payables	_	36
Tax liabilities	630	2,561
Employee benefit provisions	353	283
Total liabilities	1,547	3,924
Net assets	259,123	255,692
Equity		
Share capital	254,634	251,308
Retained earnings	3,849	3,901
Reserves	640	483
Total equity	259,123	255,692
Financial performance		
Profit after income tax for the year	25,965	25,785
Other comprehensive income	-	
Total comprehensive income	25,965	25,785

The parent entity has not entered in to any guarantees and does not have any contingent liabilities as at 30 June 2019 (30 June 2018: nil).

Transactions between the Company and the consolidated entities principally arise from the provision of management and governance services. All transactions with subsidiaries are in accordance with regulatory requirements, the majority of which are on commercial terms. All transactions undertaken during the financial year with the consolidated entities are eliminated in the Consolidated Financial Statements. Amounts due from and due to entities are presented separately in the Statement of Financial Position of the Company except where offsetting reflects the substance of the transaction or event.

8.2 Controlled entities and principles of consolidation

Details of the Group's material subsidiaries at the end of the reporting period are as follows.

		Country of	Ownership
Significant subsidiaries	Principal activities	Incorporation	Interest
MyState Bank Limited	Banking	Australia	100%
Tasmanian Perpetual Trustees Limited	Wealth Management	Australia	100%
Connect Asset Management Pty Ltd	Manager of Securitisation	Australia	100%
	Vehicles		

Basis of consolidation accounting policy

The consolidated financial statements incorporate the financial statements of the Company and entities (including structured entities) controlled by the Company and its subsidiaries. Control is achieved when the Company:

- Has power over the investee;
- Is exposed, or has rights, to variable returns from its involvement with the investee; and
- Has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of these three elements of control.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- The size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- Potential voting rights held by the Company, other vote holders or other parties;
- Rights arising from other contractual arrangements; and
- Any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the Consolidated Income Statement and Other Comprehensive Income from the date the Company gains control until the date when the Company ceases to control the subsidiary.

Profit or loss and each component of Other Comprehensive Income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

8.3 Related party disclosures

The ultimate parent entity and controlling entity is MyState Limited. Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Group and other related parties are disclosed in the following paragraphs.

Managed Investment Schemes

Within the Group, Tasmanian Perpetual Trustees Limited (TPT) is a Responsible Entity for Managed Investment Schemes (Funds) and, accordingly, has significant influence over their activities. TPT receives management fees from these Funds. TPT also pays expenses of the Funds for which it is reimbursed. TPT and the Company have also invested in these Funds and receive distributions on these investments. These investments are made on the same terms and conditions that apply to all investors in these Funds. Details of these transactions and balances are as follows:

	Consolidated		ТРТ	
	30 June 2019	30 June 2018	30 June 2019	30 June 2018
	\$ '000	\$ '000	\$ '000	\$ '000
Management fees received	10,242	10,122	10,242	10,122
Balance of investment held at year end	10,802	9,867	8,499	5,120
Distributions received from managed funds	289	205	217	152

The Funds have:

- Accepted money on deposit from Directors and Executives or entities associated with Directors and Executives at prevailing Fund rates and conditions;
- · Loaned money to MyState Bank, in the form of term deposits, totalling \$17.75 million (2018: \$20.25
- Invested in the ConQuest Trusts Residential Mortgage Backed Securities Program in the form of Class A and B notes totalling \$57.77 million (2018: \$33.16 million).

These deposits are made on the same terms and conditions that apply to all similar transactions.

Key Management Personnel

Individual Directors and Executive compensation disclosures

Information regarding individual Directors, Executive compensation, and equity instruments disclosures, as required by the Corporations Regulation 2M.2.03, is provided in the Remuneration Report section of the Directors' report. Disclosure of the compensation and other transactions with key management personnel (KMP) is required pursuant to the requirements of Australian Accounting Standard AASB 124 Related Party Disclosures. The KMP of the Group is comprised of the Non Executive Directors, Managing Director and Chief Executive Officer and certain Executives.

	30 June 2019 \$ '000	30 June 2018 \$ '000
Key management personnel compensation		
The key management personnel compensation comprised:		
Short-term employee benefits	3,734	4,025
Post employment benefits	314	342
Share-Based payment (i)	147	162
Termination benefits	-	195

(i) These amounts are estimates of compensation and include a portion that will only vest to the Managing Director or Executive when certain performance criteria are met or a 'Capital Event' occurs. The fair value of shares is calculated at the date of grant and is allocated to each reporting period over the period from grant date to vesting date. The value disclosed is the portion of the fair value of the shares allocated to this reporting period.

Notes to the consolidated financial statements for the year ended 30 June 2019

		30 June 2019	30 June 2018
		\$ '000	\$ '000
9.1	Contingent liabilities and expenditure commitments		
	Operating lease expenditure commitments		
	Not later than 1 year	3,767	3,793
	Later than 1 and not later than 5 years	10,024	10,973
	Later than 5 years	4,900	8,423
	Total lease expenditure contracted for at balance date	18,691	23,189

The Group occupies a number of properties which house its branch network. The leases for these properties are on normal commercial terms and conditions. The usual initial term for these leases is five years.

In the 2012 period, MyState Bank Limited (MSB) commenced leasing its Headquarters building located in Hobart. The term of the lease is fifteen years, with an option for a further ten year term. Rental increases over the term of the lease are determined by reference to movements in the consumer price index. In the 2015 period, the Group also entered into a lease of a property situated in Launceston, which is principally used to house elements of the Tasmanian Perpetual Trustees Limited (TPT) business. The term of the lease is five years, with an option for two further five year terms. Rental increases over the term of the lease are determined by reference to movements in the consumer price index. If the options for further terms are exercised, the rental is to be determined by market appraisal at that time.

Other operating leases have an average term of 3 to 5 years for property and are non-cancellable. Assets that are the subject of operating leases are computer equipment and property.

MSB has provided guarantees to third-parties in order to secure the obligations of customers. The range of situations in which guarantees are given include:

- Local Government Authorities, to secure the obligations of property and sub-divisional developers to complete
 infrastructure developments;
- Local Government Authorities, Schools and other building owners, to secure the obligations of building contractors to complete building works;
- Landlords, to secure the obligations of tenants to pay rent; and
- CUSCAL, to secure payroll and direct debit payments processed by CUSCAL on behalf of customers.

Customer commitments		
Loans approved but not advanced to borrowers	50,529	76,319
Undrawn continuing lines of credit	59,092	63,658
Performance guarantees	3,378	2,947
Total customer commitments	112,999	142,924

Guarantees are issued in accordance with approved Board policy. Those guarantees over \$10,000 are required to be secured. In the event that a payment is made under a guarantee, the customer's obligation to MSB is crystallised in the form of an overdraft or loan.

Bank Guarantee	1,000	1,000
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The Group is a non-broker participant in the Clearing House Electronic Sub Register System operated by the Australian Securities Exchange and has provided a guarantee and indemnity for the settlement account from Bendigo and Adelaide Bank Limited (BABL). The Group maintains a deposit with BABL for \$1,000,000 (2018: \$1,000,000) as collateral for the guarantee.

9.1 Contingent liabilities and expenditure commitments (continued)

Estate Administration

The Group acts as executor and trustee for a significant number of trusts and estates. In this capacity, the Group has incurred liabilities for which it has a right of indemnity out of the assets of those trusts and estates. Accordingly, these liabilities are not reflected in the financial statements.

Other contracted commitments for expenditure on plant and equipment as at the reporting date are for only minimal amounts.

	30 June 2019 \$ '000	30 June 2018 \$ '000
.2 Remuneration of auditors		
During the financial year, the following fees were paid or payable for services provided by		
the auditor of the Group, Wise Lord & Ferguson:		
Audit services		
Audit of the financial statements of the consolidated entities	382	380
Total remuneration for audit services	382	380
Audit related services		
Assurance related services	46	45
Audit of loans and other services to the securitisation program	12	21
Total remuneration for audit related services	58	66
Other non-external audit related services		
Other services	33	51
Total remuneration for non-audit related services	33	51
Total remuneration for services provided	473	497

9.3 Events subsequent to balance date

There were no matters or circumstances that have arisen since the end of the year which significantly affected or may significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial periods.

9.4 Other significant accounting policies, new accounting standards and disclosures

The principal accounting policies, which are consistent with those applied in the comparative period unless otherwise stated, that have been adopted in the preparation of the financial report are set out in this section and the preceding sections.

(i) Other assets

Other assets comprise accounts receivable, accrued income and prepayments. Accounts receivable are initially recorded at the fair value of the amounts to be received and are subsequently measured at amortised cost using the effective interest rate method, less any provision for impairment loss.

(ii) Other liabilities

Other liabilities comprise accounts payable and accrued expenses and represent liabilities for goods and services received by the Group that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of the recognition of the liability.

(iii) New and revised accounting standards

The Group has adopted the following new standards and amendments to standards, including any consequential amendments to other standards, with a date of initial application for reporting periods beginning on or after 1 July 2018 that have been issued by the Australian Accounting Standards Board (AASB). The adoption of these accounting standards have not resulted in any impacts to the financial statements:

- AASB 2014-10 Amendments to Australian Accounting Standards Sale or Contribution of Assets between an Investor and its Associate or Joint Venture.
- AASB 2017-6 Amendments to Australian Accounting Standards Prepayment Features with Negative .Compensation.
- AASB 2017-7 Amendments to Australian Accounting Standards Long-term Interests in Associates and Joint Ventures.
- AASB 2018-1 Amendments to Australian Accounting Standards Annual Improvements 2015-2017 Cycles.
- AASB 2018-2 Amendments to Australian Accounting Standards Plan Amendment, Curtailment or Settlement.
- AASB 2018-3 Amendments to Australian Accounting Standards Reduced Disclosure Requirements.

9.4 Other significant accounting policies, new accounting standards and disclosures (continued)

(iii) New and revised accounting standards (continued)

The adoption of the following new standards have impacted the financial statements this financial year:

(a) AASB 9 Financial Instruments

In December 2014, the AASB issued AASB 9 Financial Instruments which replaces AASB 139 Financial Instruments: Recognition and Measurement. The standard covers four broad topics: Impairment, Classification, Measurement and Hedging. AASB 9 Financial Instruments was effective for periods beginning on or after 1 January 2018. The standard introduced changes in the classification and measurement of financial assets and liabilities and simplifications to hedge accounting, all of which the Group early adopted in 2014. Additionally, AASB 9 included a new Expected Credit Loss (ECL) model for impairment. The Group implemented the ECL model for impairment on 1 July 2018 as outlined further within this note.

Impairment

The Group has developed a AASB 9 Expected Credit Loss model, which replaces the previous incurred loss approach under AASB 139. Refer to note 4.3 for the new accounting policy. The impact upon adoption on 1 July 2018 is as follows:

Transition to ECL Model pre-tax

The impairment requirements have been applied prospectively from 1 July 2018 by adjusting opening retained earnings at that date. The Group has elected not to restate prior period comparative balances on adoption of the new standard.

	AASB 139	AASB 9	Movement
	\$' 000	\$' 000	\$' 000
Collective Provisions	359	2,271	1,912
Specific Provisions	222	222	-
Total Provisions	581	2,493	1,912

The Group's opening balance sheet adjustment, based on the economic conditions, forecast economic scenarios, management judgements and assumptions as at 1 July 2018, was an increase in impairment provisions of \$1.912m before tax, with a corresponding decrease in shareholders' equity of \$1.338m after tax.

The increase in the provision for doubtful debts on adoption of the standard has been taken through opening retained earnings as at 1 July 2018, with no impact on the income statement. The impact on the Group's Common Equity Tier 1 capital adequacy ratio (CET1 ratio) on the date of adoption was a reduction of 12bps.

Governance

The Asset and Liability Committee (ALCO) is responsible for reviewing and approving forecast economic scenarios and the associated probability weights applied to each scenario.

The Risk and Credit Committee (RCC) is responsible for recommending any adjustments required to account for situations where known or expected risks have not been adequately addressed in the modelling process.

The Group's provision for impairment, impairment on loans and advances and any areas of judgement are reported to the Group's Audit Committee (GAC) and Board at each reporting period.

9.4 Other significant accounting policies, new accounting standards and disclosures (continued)

(b) AASB 15 Revenue from Contracts with Customers

AASB 15 Revenue from Contracts with Customers replaces AASB 118 Revenue and is effective for periods beginning on 1 July 2018. The core principle of AASB 15 is that an entity recognises revenue based on the transfer of promised goods or services to customers for an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The model in AASB 15 features a contract based five-step analysis of transactions, to determine whether, how much and when revenue is recognised.

The adoption of the new revenue methodology has resulted in no change to the timing of recognition of income. The only adjustment to Group reported revenue is where the Group acts as principal in a settlement arrangement. In these circumstances, the income and expense is required to be shown net. Previously, the Group had certain interchange income and expense that was reported gross, but now, this interchange income and expense has been netted and the comparative restated accordingly.

The Group has not had an opening balance sheet adjustment.

The following accounting standards will impact the financial statements in future financial years:

(c) AASB 16 Leases

AASB 16 Leases replaces AASB 117 Leases and is effective for periods beginning on or after 1 January 2019. MyState Limited will adopt this standard on 1 July 2019.

AASB 16 requires lessees to recognise most leases on balance sheet as lease liabilities at the present value of future lease payments with a corresponding right-of-use assets which will be reduced via depreciation over the lease term. Lessees must apply a single model for all recognised leases, but will have the option not to recognise 'short-term' leases and leases of 'low-value' assets. The accounting for Lessors is largely unchanged.

The Group has assessed the impact of this standard on its operating leases (the Group does not have finance leases currently) and has determined that the impact on the timing of expenses related to leases will not differ materially as a result of adoption. The classification of that expense will be disclosed as depreciation expense, in relation to extinguishing the right-of-use-asset, and financing expense, in relation to the implied interest costs used in the valuation of the lease liability used in the valuation of the lease liability. As a result of this reclassification, the Group's "Lease expense" will reduce.

The Group will adopt the standard on 1 July 2019 and at this date will raise a right-of-use asset at a value equivalent to the lease asset. Comparatives will not be restated. On adoption the Group anticipates that the value of the right-of-use asset and corresponding liability of approximately \$12.8M will be recognised on balance sheet in relation to the in-scope leases.

(iv) Changes in accounting policy and disclosure

The Group has adopted two changes to accounting policies in the current reporting period. These changes have been applied retrospectively in the financial statements. Where comparative information has been amended, references has been made back to this note.

1. Inclusion of Bond Issuance costs in the effective interest rate

Costs that are integral to the issuance of bonds have been capitalised in accordance with AASB 9 and amortised over the expected life of the issued bonds. The written down value of these costs had previously been recognised within "Intangible assets and goodwill", with the amortisation associated previously disclosed within "Administration costs" as "Amortisation - other intangibles". In the current reporting period, this policy has been changed. The costs continue to be capitalised in accordance with AASB 9 and amortised over the expected life of the issued bonds, however, the unamortised balance of these costs is now included in "Deposits and other borrowings including subordinated notes" and the expense is included in "Interest expense", to reflect the average effective interest rate calculation of the bonds issued. The value of unamortised bond issuance costs at 30 June 2019 is \$3.637m (30 June 2018: \$5.026m). Amortisation expense related to bond issuance costs at 30 June 2019 is \$1.697m (30 June 2018: \$1.318m).

Notes to the consolidated financial statements for the year ended 30 June 2019

- 9.4 Other significant accounting policies, new accounting standards and disclosures (continued)
 - (iv) Changes in accounting policy and disclosure (continued)
 - 2. Inclusion of Mortgage Offset Accounts in the calculation of average interest earned on assets

The balance of Mortgage Offset accounts is included within "Deposits and other borrowings including subordinated notes" on the Consolidated Statement of Financial Position, which is unchanged. In Note 3.3 "Average balance sheet and source of net interest income", offset accounts had previously been reported in the liabilities total "Deposits and derivatives". As these balances represent a proportion of Loans and advances that are non-interest earning, this disclosure has changed and offset accounts are now netted off against the balance of "Loans and advances" to reflect the interest earning balances more accurately. The quantitative impact of this change is disclosed in the Note 3.3.

MyState Limited

Directors' Declaration for the financial year ended 30 June 2019

In accordance with a resolution of the Directors of MyState Limited, we state that:

- 1. In the opinion of the Directors:
 - (a) The financial statements and notes of the Group set out on pages 1 to 51 are in accordance with the Corporations Act 2001, including:
 - (i) Giving a true and fair view of the Group's financial position as at 30 June 2019 and of its performance for the year ended on that date; and
 - (ii) Complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
 - (b) There are reasonable grounds to believe that MyState Limited will be able to pay its debts as and when they become due and payable.
- 2. The Directors have been given the declarations required by Section 295A of the Corporations Act 2001 by the Chief Executive Officer and Chief Financial Officer for the financial year ended 30 June 2019.
- 3. The financial statements and notes also comply with International Financial Reporting Standards as disclosed in note 1.2.

This declaration is made in accordance with a resolution of the Directors.

On behalf of the Board

Miles Hampton

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Chairman

Melos Sulicich

Managing Director and Chief Executive Officer

Hobart

Dated 23 August 2019.



Independent Auditor's Report

To the Shareholders of MyState Limited

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of MyState Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2019, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the Directors' declaration of the Company.

In our opinion the accompanying financial report of the Group is in accordance with the Corporations Act 2001, including:

- I. giving a true and fair view of the Group's financial position as at 30 June 2019 and of its financial performance for the year then ended; and
- II. complying with Australian Accounting Standards and the Corporations Regulations 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia; and we have fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying Financial Report.

1. Operation of IT systems and Controls

Key audit matter

A significant part of the Group's financial reporting process is heavily reliant on IT systems with automated processes and controls for the capture, processing, storage and extraction of information.

An essential part of IT system is ensuring appropriate user access and change management protocols exist and are being observed. These protocols are important because they ensure that access and changes to IT systems and related data are made and authorised in an appropriate manner.

These key controls mitigate potential fraud or error because of change to an application or underlying data.

MyState has outsourced arrangements for a number of key IT processes.

How our audit addressed the matter

We focus our audit on those IT systems and controls that are significant to the Group's financial reporting process.

We assessed and tested the design and operating effectiveness of the Group's IT controls, including those over user access and change management as well as data reliability.

This involved assessing:

- Technology control environment and governance;
- Change management processes for software applications;
- Access controls designed to enforce segregation of duties;
- System development, reviewing the appropriateness of managements testing and implementation controls;
- We carried out direct tests of the operation of key programs to establish the accuracy of calculations, the correct generation of reports, and to assess the correct operation of automated controls and technologydependent manual controls; and
- Third party reports on IT systems and controls.

For outsourced providers, we obtain assurance from third party auditors on the design and operating effectiveness of controls.

2. Recognition and Measurement – Intangible Assets

Refer to Note 5.2 'Intangible assets and goodwill'

Key audit matter

The Group is in the process of enhancing its IT systems. During the financial year, a number of strategic transformative projects were developed and implemented. New systems were researched, designed, projects commenced and completed.

This increased the amount of costs capitalised as intangible assets in relation to significant projects. The recognition and measurement of these costs requires judgement, particularly for internally generated intangible assets as to when the costs incurred on projects transition from research to development.

How our audit addressed the matter

To address the risk of material misstatement and obtain sufficient audit evidence, we performed the following procedures over intangible assets:

- We evaluated and tested the Group's processes for recognising intangible assets;
- We reviewed amounts capitalised for significant projects currently being completed by the group. This included a retrospective assessment of amounts capitalised in early stages of significant projects;
- We reviewed the Group's processes for considering the completion of projects and commencement of amortisation; and
- We ensured intangible assets made redundant through new projects were written off.

3. Provision for Doubtful Debts

Refer to Note 4.3 'Loans and advances'

Why significant

The provision for doubtful debts is determined in accordance with the requirements of AASB 9 *Financial* Instruments. We focus on this area because of the significant judgement involved in determining the provision for doubtful debts. Provision for impairment of loans that exceed specific thresholds are individually assessed by management with reference to future cash repayments and proceeds from the realisation of security.

Other loans that do not have an individually assessed provision are assessed on a portfolio basis with loans with similar risk characteristics.

Key areas of judgement included:

- The design of the economic credit loss model used:
- The selection of assumptions adopted such as the probability of default, loss given default, exposure at default and forward looking information.

How our audit addressed the matter

To address the risk of material misstatement and obtain sufficient audit evidence, we performed the following procedures over the provisions for doubtful debts:

- Assessed the governance oversight;
- Reviewed and tested the calculation of the expected credit loss model, including the specific provision and collective provision for impairment;
- Ensured the methodology for write off of debt was consistent with prior periods;
- Tested the accuracy of the data used to calculate the provision;
- Reviewed a sample of current arrears balances and reviewed follow up procedures, including whether specific financial assets in arrears had been appropriately provided; and
- Reviewed management assessments for provision for loans that exceed specific thresholds.

Other Information

The Directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2019, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 10 to 26 of the Directors' report for the year ended 30 June 2019.

In our opinion, the Remuneration Report of MyState Limited, for the year ended 30 June 2019 complies with section 300A of the Corporations Act 2001.

Responsibilities

The Directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

JOANNE DOYLE

Partner

Wise Lord & Ferguson Chartered Accountants

Date: 23 August 2019